

MODULE MANUAL

OF THE STUDY PROGRAM BUSINESS LAW (PO2019)

LL.B. Business Law

As of July 2023

This is a convenience translation, which is provided to English-speaking readers for informational purposes only. Only the German version of this document is binding.

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ABBREVIATIONS.....	3Fehler!
Textmarke nicht definiert.	

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List of abbreviations

CR	Credit according to the ECTS system
PLH	Examination performance Term paper
PLK	Examination performance Written exam
PLL	Examination performance Laboratory work
PLM	Examination performance oral examination
PLP	Exam performance Project work
PLR	Examination performance Presentation
PLS	Examination performance Coursework
PLT	Examination performance Thesis
PVL	Examination prerequisite
PVL-BVP	Preliminary examination for the Bachelor's preliminary examination
PVL-BP	Preliminary examination for the Bachelor's examination
PVL-MP	Examination prerequisite for the Master's examination
PVL-PLT	preliminary work for the thesis
SWS	semester hour(s) per week
UPL	Ungraded examination performance

The aims of the Business Law degree program

	Course objectives Business Law	Program objective	Observable learning outcomes	Corresponds to KMK qualification framework
1	Legal knowledge	Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles.	Students master the legal method of solving cases according to the basis of claims.	<ul style="list-style-type: none"> - Broadening knowledge - Deepening knowledge - Understanding knowledge - Use and transfer - Scientific self-image / professionalism
2	Economic knowledge	Students have a basic knowledge of economics and can establish links between economics and law.	Students are able to establish and consider references to economic issues in the context of an elaboration.	<ul style="list-style-type: none"> - Broadening knowledge - Deepening knowledge - Understanding knowledge - Use and transfer - Scientific self-image / professionalism
3	Conflict resolution skills	Students are familiar with the methods of dispute avoidance and judicial and extrajudicial problem and conflict resolution.	Students have knowledge of conflict management and negotiation strategies.	<ul style="list-style-type: none"> - Use and transfer - Communication and cooperation - Scientific self-image / professionalism
4	Communication and teamwork skills	Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.	<p>Students are able to express complex issues in clear written form.</p> <p>They demonstrate their oral expression skills through convincing presentations and speeches.</p> <p>Students demonstrate their ability to work successfully in a team by completing practical tasks.</p>	<ul style="list-style-type: none"> - Communication and cooperation - Scientific self-image / professionalism
5	Digital competence	Students are able to use information technologies successfully.	<p>Students know and understand relevant IT software tools used in business practice and their functions and have a basic understanding of digital technologies.</p> <p>They are able to effectively use the information systems available in the business environment to solve problems.</p>	<ul style="list-style-type: none"> - Use and transfer - Scientific innovation - Scientific self-image and professionalism - Communication and cooperation

			Students can effectively use digital technologies for interaction, collaboration and communication. Students use digital technologies responsibly in a professional environment.	
6	Social basic knowledge	Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.	Students know the basic structure of the national, European and global regulatory framework and are able to classify and evaluate current problems. They will be able to weigh up human rights and fundamental rights using examples. Students will be able to understand and explain the legal challenges faced by companies in an international context. Students successfully demonstrate awareness of intercultural differences.	<ul style="list-style-type: none"> - Use and transfer - Scientific innovation - Scientific self-image and professionalism
7	Knowledge and method development	Students can familiarize themselves with complex legal issues and develop solutions.	Students can identify the court decisions and legal and business literature relevant to the solution of business law issues, classify the relevance of the information gathered and derive scientifically substantiated results from it.	<ul style="list-style-type: none"> - Broadening knowledge - Deepening knowledge - Scientific innovation - Scientific self-image and professionalism

Alignment matrix for achieving the study program objectives

The following overview shows which course objectives are pursued in each module.

Modules	Legal knowledge	Economic knowledge	Conflict resolution skills	Communication skills and ability to work in a team	Digital competence	Basic social knowledge	Knowledge and method development
First stage of studies							
LAW1260 - Introduction to studying	X			X		X	
LAW1240 - Private Commercial Law I	X				X		X
LAW1270 - Commercial Criminal Law and Compliance	X					X	
AQM1030 - Accounting and financial mathematics		X		X	X		
GMT1060 - Introduction to General Business Administration I		X		X	X	X	
GMT1210 - Foundations of General Business Administration II		X		X	X	X	
ECO1200 - Foundations of Economics I		X					
ECO1210 - Foundations of Economics II		X					
LAW1170 - Private Commercial Law II	X			X			X
LAW1190 - Fundamental Rights/European / European and International Law	X			X	X	X	X
BIS1050 - Introduction to Information Systems		X		X	X	X	
Second stage of studies							
LAW2260 - Administrative law and compliance	X		X	X		X	X
LAW2110 - Private Commercial Law III	X			X			
LAW2120 - Private Commercial Law IV	X						
TAX1010 - Tax law I		X		X		X	
LAW2070 - Methods I				X		X	X
GMT2110 - Accounting and finance	X	X		X		X	
LAW2200 - Corporate law	X		X	X		X	X
LAW2150 - Labor law	X						X
LAW2160 - Industrial property rights	X			X	X	X	
LAW2190 - Methods II				X			X
INS3020 - Practical semester			X	X	X	X	X
GMT3100 - Business management		X		X	X	X	

LAW3110 - International Business Law	X					X	
LAW3320 - Law enforcement	X	X	X			X	
TAX3030 - Tax law II	X					X	
LAW3400 - Major subject I	X		X	X	X	X	
LAW3410 - Major subject II	X	X		X	X	X	X
LAW3190 - Methods III	X			X		X	
LAW3520 - Law and the future	X			X	X	X	
FEX4999 - Audit services	X	X	X	X	X	X	X
THE4999 - Thesis	X	X	X	X	X	X	X

Alignment matrix for teaching the competence objectives according to KMK

The following overview shows which competence objectives are taught in each module.

Modules	Knowledge and understanding			Use, application and generation of knowledge		Communication and cooperation	Scientific self-image/ Professionalism
	Dissemination of knowledge	Deepening knowledge	Understanding knowledge	Use and transfer	Scientific Innovation		
First stage of studies							
LAW1260 - Introduction to studying		X		X		X	X
LAW1240 - Private Commercial Law I	X	X	X	X			
LAW1270 - Commercial Criminal Law and Compliance	X	X	X	X			X
AQM1030 - Accounting and financial mathematics	X	X	X				
GMT1060 - Introduction to General Business Administration I	X	X	X				
GMT1210 – Foundations of General Business Administration II	X	X	X				
ECO1200 – Foundations of Economics I	X	X	X				
ECO1210 – Foundations of Economics II	X	X	X				
LAW1170 - Private Commercial Law II	X	X	X	X		X	X
LAW1190 - Fundamental Rights / European and International Law law	X	X	X				X
BIS1050 - Introduction to Information Systems	X	X				X	
Second stage of studies							
LAW2260 - Administrative law and compliance	X	X	X	X		X	
LAW2110 - Private Commercial Law III	X	X	X	X			

LAW2120 - Private Commercial Law IV	X	X	X	X			
TAX1010 - Tax law I	X	X	X				
LAW2070 - Methods I	X	X	X	X		X	X
GMT2110 - Accounting and finance	X	X	X				
LAW2200 - Corporate law	X	X	X	X			
LAW2150 - Labor law	X	X	X	X			
LAW2160 - Industrial property rights	X	X	X	X		X	
LAW2190 - Methods II		X	X	X	X	X	X
INS3020 - Practical semester				X		X	X
GMT3100 - Business management	X	X	X			X	
LAW3110 - International Business Law	X	X	X				X
LAW3320 - Law enforcement	X	X	X	X		X	X
TAX3030 - Tax law II	X	X	X				
LAW3400 - Major subject I	X	X	X	X	X	X	X
LAW3410 - Major subject II	X	X	X	X	X	X	X
LAW3190 - Methods III		X	X	X		X	X
LAW3520 - Law and the future	X	X	X	X		X	
FEX4999 - Audit services		X	X	X		X	X
THE4999 - Thesis		X	X	X	X	X	X

First stage of studies

LAW1260 - Introduction to studying

Introduction to studying	
Code number	LAW1260
Semester of study	1
Credits	5
SWS	4
Frequency	Every semester
Associated courses	<p><u>SIC1041- Social and methodological competence</u> 2 credits, 2 SWS</p> <p><u>LAW1231 - Introduction to the Study of Business Law/State Organization Law</u> 3 credits, 2 SWS</p> <p><u>SIC1102 - Proof of language competence English B2</u> In the university's own test</p> <p><u>SIC1103 - Completion of English-language courses with 12 ECTS credits</u></p>
Participation requirements	None
Exam type	UPL
Prerequisite for the awarding of credits	<p><u>Social and methodological competence</u> Successful participation in all sub-units (compulsory attendance)</p> <p><u>Introduction to the study of business law/state organization law</u> Participation</p> <p><u>Proof of language competence English B2</u> Using the university's own test</p>
Value of the module grade for the final grade	Not applicable, as these are ungraded examinations.
Planned group size	<p><u>Social and methodological competence</u> 14 - 18</p> <p><u>Introduction to the study of business law/state organization law</u> 35</p>
Teaching language	<p><u>Social and methodological competence as well as introduction to the study of business law/state organization law</u> German</p> <p><u>Proof of English B2 language proficiency and 12 credits in English</u> English</p>
Duration of the module	<p>1 semester</p> <p>(Proof of English language competence B2 in the university's own test by the end of the 2nd semester; attendance of English-</p>

	language courses amounting to at least 12 credits from the 1st and 2nd study period)
Person responsible for the module	<u>Social and methodological competence</u> Burkart, Brigitte (Program Manager SIK) <u>Introduction to the study of business law/state organization law</u> Willburger, Andreas/Lorinser, Barbara
Lecturers	<u>Social and methodological competence</u> Student tutors <u>Introduction to the study of business law/state organization law</u> Professors from the Business Law program
Subject area/study program	Overarching specialist areas/business law
Teaching form(s)	<ul style="list-style-type: none"> • Seminar-based teaching • Use of e-learning tools
Applicability in other degree programs	None. However, the assigned course Social and Methodological Competence is also offered in the Business Administration degree programs.
Goals	<p>Depending on the chosen focus, the module contributes to achieving the following degree program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems using methodological principles.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p> <p>The module contributes to the achievement of the following competencies: Deepening knowledge, utilization and transfer, communication and cooperation, scientific self-image/ Professionalism</p>
Contents	<u>Social and methodological competence</u> <i>Communication and teamwork training</i> <ul style="list-style-type: none"> • Perceptual processes • Basics of communication • Giving and receiving feedback • Conversation • Characteristics of effective teamwork • Team development • Roles in a group • Leading a group • Application of teamwork in a business administration case study <i>Business simulation + business case study</i>

	<ul style="list-style-type: none"> • Getting to know complex decision-making methods in business management settings • Making business decisions in small groups • The company as a customer-oriented value chain • Cooperation between different task and decision makers within a company <p><i>Presentation training</i></p> <ul style="list-style-type: none"> • Appearing in front of groups • Practicing presentation situations • Use of media for presentations • Giving and receiving feedback • Visualization and audience orientation <p><u>Introduction to the study of business law/state organization law</u></p> <ul style="list-style-type: none"> • Introduction to the legal system and finding the law • Rational learning and studying (learning and working techniques) • Scientific work • Literature and case law research (traditional and electronic sources such as the Internet, juris and Beck-online) • The preparation of a written paper • Legal methodology • Case studies
Connection to other modules	<p><u>Social and methodological competence</u></p> <ul style="list-style-type: none"> - Business simulation: Business administration modules - Presentation training: for all seminars in the further course of study <p><u>Introduction to the study of business law/state organization law</u></p> <p>The course ensures the basics of scientific work for all courses.</p>
Workload	<p><u>Total</u></p> <p>150 hours, including 60 contact hours and 90 hours of preparation and follow-up (self-study)</p> <p><u>Social and methodological competence</u></p> <p>90 hours, including 30 contact hours and 60 hours of preparation and follow-up (self-study)</p> <p><u>Introduction to the study of business law/state organization law</u></p> <p>60 hours, including 30 contact hours and 30 hours of preparation and follow-up (self-study)</p>
Literature	<p><u>Social and methodological competence</u></p> <ul style="list-style-type: none"> • Birkenbihl, Vera, Communication Training, Heidelberg • Krüger, Wolfgang, Leading teams. Munich • Schulz von Thun, Friedemann, Talking to Each Other: Disruptions and Clarifications, Hamburg <p><u>Introduction to the study of business law/state organization law</u></p> <ul style="list-style-type: none"> • Guidelines of the Faculty of Business, Economics and Law for the preparation of economic and legal papers • Kohler-Gehrig, The diploma thesis and seminar paper in law • Kröger/Kuner, Internet for lawyers • Larenz/Canaris, Methodology of jurisprudence • Möllers, Legal working techniques and scientific work • Tettinger, Introduction to legal working techniques <p>- Always in the latest edition -</p>
Keywords	Scientific and legal work, methodology, soft skills

Last change	July 2023
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LAW1240 - Private Commercial Law I

Private Commercial Law I	
Code number	LAW1240
Semester of study	1st semester
Credits	8
SWS	6
Frequency	Every semester
Associated courses	<u>LAW1111 - BGB General Part</u> 6 credits, 4 SWS <u>LAW1241- Case studies on the BGB I</u> 2 credits, 2 SWS
Participation requirements	None
Exam type/duration	<u>BGB General Part</u> PLK - 90 minutes <u>Case studies on the BGB I</u> UPL
Prerequisite for the awarding of credits	Successful completion of the respective examination(s)
Value of the module grade for the final grade	The ungraded examination (case studies on BGB I) is not included in any grade. The rest of the module (BGB General Section) is weighted with its credits in the preliminary grade of the first study section and 50% of the final Bachelor's grade.
Planned group size	35
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Tavakoli, Anusch/Thäle, Brigitte
Lecturers	Professors from the Business Law program
Subject area/study program	Commercial law
Teaching form(s)	<ul style="list-style-type: none"> • Seminar-based teaching • Lecture with case study
Applicability in other degree programs	None
Goals	<p>The module contributes to the achievement of the following degree program objective:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles.</p> <p><u>Digital competence</u> Students are able to use information technologies successfully.</p>

	<p><u>Knowledge and method development</u> Students can familiarize themselves with complex legal issues and develop solutions.</p> <p>The module contributes to the achievement of the following competencies: Knowledge dissemination, knowledge deepening, knowledge understanding, utilization and transfer</p>
Contents	<p><u>BGB General Part</u> Introduction to the German legal system and to legal-methodical work, general part of the German Civil Code (BGB)</p> <p><u>Case studies on the BGB I</u> Case-solving methods and specialist knowledge are practiced using case examples, specialist knowledge is deepened and repeated.</p>
Connection to other modules	<p>The course is the direct basis for the modules Private Business Law II and III and lays the foundations in business law for all other legal modules of the degree program.</p>
Workload	<p><u>Total:</u> 240 hours, including 90 hours of contact time and 150 hours of preparation and follow-up (self-study)</p> <p><u>BGB General Part</u> 180 hours, including 60 contact hours and 120 hours of preparation and follow-up (self-study)</p> <p><u>Case studies on the BGB I</u> 60 hours, including 30 contact hours and 30 hours of preparation and follow-up (self-study)</p>
Literature	<ul style="list-style-type: none"> • Brox/Walker, General Part of the BGB • Medicus, General Part of the BGB • Rütters/Stadler, General Part of the BGB <p>- Always in the latest edition -</p>
Miscellaneous	-
Keywords	Civil law, German legal system
Last change	July 2023

LAW1270 - White-collar criminal law and compliance

Commercial criminal law and compliance	
Code number	LAW1270
Semester of study	1st and 2nd semester
Credits	5
SWS	4
Frequency	Every semester
Associated courses	<p><u>LAW1271- Foundations of Commercial Criminal Law</u> 2 credits, 2SWS</p> <p><u>LAW1272 - Criminal proceedings, internal investigations and compliance</u> 3 credits, 2 SWS</p>
Participation requirements	None
Exam type/duration	<p><u>Foundations of commercial criminal law</u> UPL</p> <p><u>Criminal proceedings, internal investigations and compliance</u> PLK - 60 minutes</p>
Prerequisite for the awarding of credits	Successful completion of the respective examination(s)
Value of the module grade for the final grade	The ungraded examination (Foundations of Commercial Criminal Law) is not included in any grade. The rest of the module (Criminal Procedure, Internal Investigations and Compliance) is weighted with its credits in the preliminary grade of the first study section and 50% in the final Bachelor's grade.
Planned group size	35
Teaching language	German
Duration of the module	2 semesters
Person responsible for the module	Thäle, Brigitte
Lecturers	Professors from the Business Law program
Subject area/study program	Commercial law
Teaching form(s)	Lecture with exercises
Applicability in other degree programs	None
Goals	<p>The module contributes to the achievement of the following degree program objective:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems using methodological principles.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p>

	<p>The module contributes to the achievement of the following competencies: Dissemination of knowledge, deepening of knowledge, understanding of knowledge, utilization and transfer, scientific self-image / professionalism</p>
Contents	<p><u>Commercial criminal law</u></p> <ul style="list-style-type: none"> • Principles of criminal law • Concept of economic criminal law • Important criminal offenses under commercial criminal law, in particular fraud, embezzlement, bribery offenses • Legal consequences • Concept of an administrative offense and legal consequences • References are made to economic and legal ethical issues <p><u>Criminal proceedings, internal investigations and compliance</u></p> <ul style="list-style-type: none"> • Basics of criminal proceedings • Possibilities of internal investigations in the company • CMS • Liability of the compliance officer • References are made to questions of business and legal ethics
Connection to other modules	<p>Private Business Law I - IV, Corporate Law, Methods I, Labor Law, Introduction to General Business Administration I, Foundations of General Business Administration II and Intellectual Property Law</p>
Workload	<p><u>Total</u> 150 hours, including 60 hours of contact time and 90 hours of preparation and follow-up (self-study)</p> <p><u>Commercial criminal law</u> 60 hours, including 30 hours of contact time and 30 hours of preparation and follow-up (self-study)</p> <p><u>Criminal proceedings, internal investigations and compliance</u> 90 hours, including 30 hours of contact time and 60 hours of preparation and follow-up (self-study)</p>
Literature	<ul style="list-style-type: none"> • Vivien Veit, Compliance and Internal Investigations • Wittig, Commercial Criminal Law • Kudlich/Oglakcioglu, Commercial Criminal Law <p>- Always in the latest edition -</p>
Miscellaneous	-
Keywords	<p>Commercial criminal law, corporate criminal law, fines, bribery, criminal proceedings, refusal to testify, CMS</p>
Last change	<p>July 2023</p>

AQM1030 - Accounting and financial mathematics

Accounting and financial mathematics	
Code number	AQM1030
Semester of study	1st semester
Credits	5
SWS	4
Frequency	Every semester
Associated courses	<u>GMT 1011 - Accounting</u> 2 credits, 2 SWS <u>AQM 1012 - Foundations of Financial Mathematics</u> 3 credits, 2 SWS
Participation requirements	None
Exam type/duration	<u>Accounting</u> UPL - 60 minutes <u>Foundations of financial mathematics</u> PLK - 60 minutes
Prerequisite for the awarding of credits	Successful completion of the respective examination
Value of the module grade for the final grade	The module is weighted with its credits in the preliminary grade of the first study section and 50% in the final Bachelor's grade.
Planned group size	Max. 80
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	<u>Accounting</u> Foschiani, Stefan <u>Foundations of financial mathematics</u> Wüst, Kirsten
Lecturers	Professors of ABWL and Quantitative Methods as well as lecturers
Subject area/course of study	Quantitative methods/general business administration
Teaching form(s)	Lectures with exercises
Applicability in other degree programs	The assigned courses are also offered in the business economics degree programs.
Goals	The module contributes to the achievement of the following program objectives: <u>Economic knowledge</u> Students have a basic knowledge of economics and can establish links between economics and law. <u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.

	<p><u>Digital competence</u> Students are able to use information technologies successfully.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge</p>
Contents	<p><u>Accounting</u></p> <ul style="list-style-type: none"> • Accounting obligation • Inventory and stocktaking • Balance sheet and profit and loss accounts • Posting of business transactions • Principles of the balance sheet and income statement <p><u>Foundations of financial mathematics</u> The necessary mathematical tools (sequences, series as well as exponential and logarithmic functions) are provided. The basics of interest calculation serve as the basis for the following chapters. investment theory, annuity calculation, amortization calculation and a chapter on prices and yields of securities provide an introduction to entrepreneurial decision-making situations. An introduction to interest rate financial derivatives provides an insight into modern corporate financial planning.</p>
Connection to other modules	<p>Ties in with the parallel module Introduction to General Business Administration I and serves as preparation for the basics of cost accounting and for Accounting, Investment and Financing I.</p>
Workload	<p><u>Total:</u> 150 hours, including 60 hours of contact time and 90 hours of preparation and follow-up (self-study)</p> <p><u>Accounting</u> 60 hours, including 30 contact hours and 30 hours of preparation and follow-up (self-study)</p> <p><u>Foundations of financial mathematics</u> 90 hours, including 30 contact hours and 60 hours of preparation and follow-up (self-study)</p>
Literature	<p><u>Accounting</u></p> <ul style="list-style-type: none"> • Bornhofen, M. and Busch, E., Accounting, Gabler Verlag • Däumler, K.-D. and Grabe, J., Kostenrechnung, Band 1: Grundlagen: mit Fragen und Aufgaben, Antworten und Lösungen, Verlag NWB • Grimm-Curtius, H. and Duchscherer, M., Finanzbuchhaltung nach dem GKR und IKR - Lehrbuch mit Buchhaltungs-Software, Oldenbourg Verlag • Heinhold, M., Accounting in case studies, Schäffer-Poeschel Verlag • Schmolke, S. and Deitermann, M.: Industrielles Rechnungswesen - GKR, Winklers Verlag • Wedell, H., Grundlagen des Rechnungswesens, Volume 1, Buchführung und Jahresabschluss, Verlag NWB • Wöhe, G., Grundzüge der Buchführung und Bilanztechnik, Verlag Vahlen <p><u>Financial mathematics</u></p> <ul style="list-style-type: none"> • Beicke/Barckow, Risk Management with Financial Derivatives, Munich • Hull, J., Options, Futures and other Derivatives, Munich

	<ul style="list-style-type: none"> • Kobelt/Schulte, Financial Mathematics, Berlin • Kuppinger, Financial Mathematics, Wiley 2015, Weinheim • Martin, T., Financial Mathematics, Leipzig • Müller-Möhl, E., Options and Futures. Stuttgart • Renger, K., Financial Mathematics with Excel, Wiesbaden • Tietze, J., Introduction to Financial Mathematics, Wiesbaden • Wüst, Kirsten, Finanzmathematik - Vom klassischen Sparbuch zum modernen Zinsderivat, Wiesbaden <p>- Always in the latest edition -</p>
Miscellaneous	-
Keywords	Accounting, annual financial statements, interest calculation, modern financial products
Last change	July 2019

GMT1060 - Introduction to General Business Administration I

Introduction to General Business Administration I	
Code number	GMT1060
Semester of study	1st semester
Credits	5
SWS	4
Frequency	Every semester
Associated courses	<u>GMT1203- Foundations of Business Administration</u> 5 credits, 4 SWS
Participation requirements	None
Exam type/duration	PLK - 60 minutes
Prerequisite for the awarding of credits	Successful completion of the examination
Value of the module grade for the final grade	The module is weighted with its credits in the preliminary grade of the first study section and 50% in the final Bachelor's grade.
Planned group size	Max. 80
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Kropp, Matthias
Lecturers	Professors from the ABWL department and lecturers
Subject area/study program	General business administration
Teaching form(s)	Lecture with exercises
Applicability in other degree programs	-
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Economic knowledge</u> Students have a basic knowledge of economics and can establish links between economics and law.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Digital competence</u> Students are able to use information technologies successfully.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p>

	<p>The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge</p>
Contents	<ul style="list-style-type: none"> • Basic business terms and principles • Operational objectives and key figures • The company as a customer-oriented value creation process • Effects of business management decisions on company results • Constitutive corporate decisions
Connection to other modules	Preparation of all other business administration modules
Workload	In addition to the 6 x 15 = 90 SWS attendance time, students are expected to spend an additional 90 hours on preparation, independent literature study, exercises and e-learning.
Literature	<ul style="list-style-type: none"> • Mariott, S.; Glacki, Steve: Entrepreneurship: Starting and Operating A Small Business, Pearson • Paul, J.: Praxisorientierte Einführung in die Allgemeine Betriebswirtschaftslehre, SpringerGabler • Schierenbeck, H., Fundamentals of Business Administration, Oldenburg Verlag • Thommen, J.-P./Achleitner, A.-K., Allgemeine BWL - Umfassende Einführung aus management-orientierter Sicht, SpringerGabler • Thommen, J.-P./Achleitner, A.-K., Allgemeine Betriebswirtschaftslehre Arbeitsbuch. Repetition questions - tasks - solutions, SpringerGabler • Wöhe, G., Introduction to General Business Administration, Vahlen <p>- Always in the latest edition -</p>
Miscellaneous	-
Keywords	Business processes and functions
Last change	July 2019

GMT1210 - Foundations of General Business Administration II

Foundations of General Business Administration II	
Code number	GMT1210
Semester of study	2nd semester
Credits	5
SWS	4
Frequency	Every semester
Associated courses	GMT1023 - Foundations of Business Administration II 5 credits, 4 SWS
Participation requirements	None
Exam type/duration	PLK - 60 minutes
Prerequisite for the awarding of credits	Successful completion of the examination
Value of the module grade for the final grade	The module is weighted with its credits in the preliminary grade of the first study section and 50% in the final Bachelor's grade.
Planned group size	Max. 80
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Kropp, Matthias
Lecturers	Professors from the ABWL department
Subject area/study program	General business administration
Teaching form(s)	Lecture with exercises
Applicability in other degree programs	The module is also offered identically for the Bachelor's degree programs in Business Administration.
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Economic knowledge</u> Students have a basic knowledge of economics and can establish links between economics and law.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Digital competence</u> Students are able to use information technologies successfully.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p>

	<p>The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge</p>
Contents	<ul style="list-style-type: none"> • The company as a customer-oriented value creation process • Effects of business management decisions on company results • Foundations of production and cost theory • Use of operational production factors (in particular labor and operating resources) • Operational functions (procurement, production, sales)
Connection to other modules	Preparation of all business modules of the second stage of study.
Workload	In addition to the 4 x 15 = 60 SWS attendance time, students are expected to spend an additional 90 hours on preparation, independent literature study, exercises and e-learning.
Literature	<ul style="list-style-type: none"> • Drosse, V./Vossebein, U., Allgemeine Betriebswirtschaftslehre, MLP - Repetitorium, Gabler Verlag • Hopfenbeck, W., Allgemeine Betriebswirtschafts- und Managementlehre, Verlag moderne industrie • Jung, H., General Business Administration, R. Oldenbourg Verlag • Luger, A.E., Allgemeine BWL, Band 1: Der Aufbau des Betriebes, Hanser Verlag • Mariott, S.; Glacki, Steve: Entrepreneurship: Starting and Operating A Small Business, Pearson • Paul, J.: Praxisorientierte Einführung in die Allgemeine Betriebswirtschaftslehre, SpringerGabler • Schierenbeck, H., Fundamentals of Business Administration, Oldenburg Verlag • Straub, T., Introduction to General Business Administration, Pearson • Thommen, J.-P./Achleitner, A.-K., Allgemeine BWL - Umfassende Einführung aus managementorientierter Sicht, Gabler Verlag • Tommen, J.-P./Achleitner, A.-K., Allgemeine Betriebswirtschaftslehre Arbeitsbuch. Repetition questions - tasks - solutions, SpringerGabler • Wöhe, G., Introduction to General Business Administration, Verlag Vahlen <p>- Always in the latest edition -</p>
Miscellaneous	-
Keywords	Entrepreneurial processes, corporate governance, management, functions, decisions
Last change	July 2019

ECO1200 - Foundations of Economics I

Fundamentals of Economics I	
Code number	ECO1200
Semester of study	1st semester
Credits	5
SWS	4
Frequency	Every semester
Associated courses	ECO1011 - Introduction and Microeconomics 5 credits, 4 SWS
Participation requirements	None
Exam type/duration	PLK - 60 minutes
Prerequisite for the awarding of credits	Successful completion of the examination
Value of the module grade for the final grade	The module is weighted with its credits in the preliminary grade of the first study section and 50% in the final Bachelor's grade.
Planned group size	Max. 80
Teaching language	German and English (optional)
Duration of the module	1 semester
Person responsible for the module	Beck, Hanno
Lecturers	Professors from the Department of Economics and lecturers
Subject area/study program	Economics
Teaching form(s)	Lecture
Applicability in other degree programs	Identical for all business administration degree programs
Goals	<p>The module contributes to the achievement of the following degree program objective:</p> <p><u>Economic knowledge</u> Students have a basic knowledge of economics and can establish links between economics and law.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge</p>
Contents	<ul style="list-style-type: none"> • Subject matter, basic concepts and methods of economics • Economic systems (ideal types and real types), ordoliberalism and social market economy • Demand and supply on goods markets, elasticities, production and cost functions • Pricing: perfect and imperfect competition, monopolistic pricing, oligopoly markets • State intervention in market pricing: Maximum prices, minimum prices, taxes, internalization of external effects • Competition concepts and competition policy

Connection to other modules	Preparation for the basics of economics II. When deriving the supply on goods markets, there are links to general business administration (production and cost theory). The derivation of the demand for goods, pricing in different market forms and competition policy have numerous points of contact with marketing issues. Competition theory and policy complement business administration courses on pricing and legal courses on competition and antitrust law.
Workload	150 hours, including 60 contact hours and 90 hours of preparation and follow-up (self-study)
Literature	<ul style="list-style-type: none"> • Beck, Hanno, Economics. Micro- and macroeconomics • Krugman, Paul/Wells, Robin, Economics • Mankiw, Nicholas G./Taylor, Mark P., Fundamentals of Economics • Pindyck, Robert S./Rubinfeld, Daniel L., Microeconomics • Samuelson, Paul A./Nordhaus, William D., Economics. The international standard work of macro- and microeconomics • Stiglitz, Joseph E./Walsh, Carl E., Microeconomics, Volume I on Economics • Varian, Hal R., Principles of Microeconomics • Wienert, Helmut, Fundamentals of Economics, Volume 1: Introduction and Microeconomics <p>- Always in the latest edition -</p>
Miscellaneous	The module is also offered in English as part of the International Study Program. Credits earned in English will count towards the existing 12-credit English language requirement.
Keywords	Introduction, microeconomics, macroeconomics, economics, basics
Last change	July 2019

ECO1210 - Foundations of Economics II

Foundations of Economics II	
Code number	ECO1210
Semester of study	2nd semester
Credits	5
SWS	4
Frequency	Every semester (2nd semester)
Associated courses	ECO1012 - Macroeconomics 5 credits, 4 SWS
Participation requirements	None
Exam type/duration	PLK - 60 minutes
Prerequisite for the awarding of credits	Successful completion of the examination
Value of the module grade for the final grade	The module is weighted with its credits in the preliminary grade of the first study section and 50% in the final Bachelor's grade.
Planned group size	Max. 80
Teaching language	German and English (optional)
Duration of the module	1 semester
Person responsible for the module	Beck, Hanno
Lecturers	Professors from the Department of Economics and lecturers
Subject area/study program	Economics
Teaching form(s)	Lecture
Applicability in other degree programs	Identical for all business administration degree programs
Goals	<p>The module contributes to the achievement of the following degree program objective:</p> <p><u>Economic knowledge</u> Students have a basic knowledge of economics and can establish links between economics and law.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge</p>
Contents	<ul style="list-style-type: none"> • Subject matter, basic concepts and methods of economics • Classic macroeconomic approach (full employment, flexible prices) • Keynesian macroeconomic approach (underemployment, price rigidity) • Monetary theory and monetary policy, explanation of interest rates and inflation • Causes of economic fluctuations and how governments can influence them • Economic growth: determinants and limits • Structural change: causes and effects

Connection to other modules	Builds on the Foundations of Economics I. The overall economic development and its determining factors are relevant in many areas of general business administration, e.g. when it comes to interest rate and price developments or location decisions. Selected sub-aspects are of particular importance for individual courses, e.g. economic fluctuations for procurement and sales decisions.
Workload	150 hours, including 60 hours of contact time and 90 hours of preparation and follow-up (self-study)
Literature	<ul style="list-style-type: none"> • Beck, Hanno, Economics. Micro- and macroeconomics • Blanchard, Olivier/Illing, Gerhard, Macroeconomics • Krugman, Paul/Wells, Robin, Economics • Mankiw, Nicholas G., Macroeconomics • Mankiw, Nicholas G./Taylor, Mark P., Fundamentals of Economics • Samuelson, Paul A./Nordhaus, William D., Economics. The international standard work of macro- and microeconomics • Wienert, Helmut, Fundamentals of Economics, Volume 2: Macroeconomics <p>- Always in the latest edition -</p>
Miscellaneous	The module is also offered in English as part of the International Study Program. Credits earned in English will count towards the existing 12-credit English language requirement.
Keywords	Microeconomics, Microeconomics, Economics, Fundamentals
Last change	July 2019

BIS1050 - Introduction to Business Information Systems

Introduction to business information systems	
Code number	BIS1050
Semester of study	2nd semester
Credits	5
SWS	4
Frequency	Every semester
Associated courses	<u>BIS1051- Introduction to Business Information Systems</u> 2 credits, 2 SWS <u>BIS1052- Exercises on the computer</u> 2 credits, 1 SWS <u>BIS1053 - IT learning modules of the university's e-learning platform</u> 1 credit, 1 SWS
Participation requirements	None
Exam type/duration	<u>Introduction to business information systems/exercises on the computer</u> PLK + PLL - 60 minutes <u>IT learning modules on the university's e-learning platform</u> UPL
Prerequisite for the awarding of credits	The awarding of credits for the module requires the successful passing of the preliminary examination. The credits for the introduction to business information systems and the exercises on the computer require the successful passing of the respective examination.
Value of the module grade for the final grade	The ungraded examination is not included in any grade. The rest of the module is weighted with the respective credits in the preliminary grade of the first study section and 50% in the final Bachelor's grade.
Planned group size	<u>Introduction to business information systems</u> Max. 80 <u>Exercises and e-learning</u> Small groups
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Burkard, Werner
Lecturers	Professors from the Information Systems degree program
Subject area/course of study	Business information systems
Teaching form(s)	Lecture, exercises, e-learning
Applicability in other degree programs	Identical for all business administration degree programs

Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Economic knowledge</u> Students have a basic knowledge of economics and can establish links between economics and law.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Digital competence</u> Students are able to use information technologies successfully.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as of entrepreneurial action in an international environment.</p> <p>The module contributes to the achievement of the following competencies: Spreading and deepening knowledge, communication and cooperation</p>
Contents	<ul style="list-style-type: none"> • Information technology in business and society • Introduction to central concepts of information processing with computers • Overview of company information systems • Management and operation of information systems • Modeling of operational information systems • Structure, functionality and classification of computers • Development process of an information system: planning//design/development • ERP systems at a glance: Management of company-wide resources and processes • Information systems between companies and suppliers: from EDI to EAI • Information systems to support management • Selected exercises/discussion of tasks/learning modules
Connection to other modules	None
Workload	150 hours, of which 60 hours contact time (lecture, exercises, e-learning) and 90 hours preparation and follow-up, own supplementary exercises (self-study)
Literature	<p><u>Literature references (textbooks):</u></p> <ul style="list-style-type: none"> • Thesmann/Burkard, Wirtschaftsinformatik für Dummies, WILEY-Verlag Weinheim, ISBN 978-3-527-70915-1 • (The lecture is based on this book, a purchase is recommended for intensive work) <p><u>Further teaching/learning materials for the lecture and the office test</u></p> <ul style="list-style-type: none"> • Hansen/Neumann, Wirtschaftsinformatik 1, Lucius & Lucius; Stuttgart, ISBN 978-3-8252-2669-5 • Hansen/Neumann, Arbeitsbuch Wirtschaftsinformatik, Lucius & Lucius; Stuttgart, ISBN 987-3-8252-1281-0 <p><u>Further teaching/learning materials for the office test</u></p>

	<ul style="list-style-type: none"> • WBTs on the e-learning platform • If necessary for deepening <ul style="list-style-type: none"> ○ RRZN (Ed.): Excel 2013 Basics ○ RRZN (Ed.): Excel 2013 Advanced Techniques ○ RRZN (Ed.): Access 2013 Basics for Users ○ RRZN (Ed.): Access 2013 Basics for Database Developers <p style="text-align: center;">- In the latest edition -</p>
Miscellaneous	-
Keywords	Business information systems, e-learning
Last change	July 2019

LAW1170 - Private Commercial Law II

Private Commercial Law II	
Code number	LAW1170
Semester of study	2nd semester
Credits	7
SWS	6
Frequency	Every semester
Associated courses	<u>LAW1171- BGB-General Law of Obligations</u> 5 credits, 4 SWS <u>LAW1172 - Case studies on BGB II</u> 2 credits, 2 SWS
Participation requirements	None
Exam type/duration	<u>BGB-General Law of Obligations</u> PLK - 90 minutes <u>Case studies on BGB II</u> UPL (vacation home work)
Prerequisite for the awarding of credits	Successful completion of the respective examination(s)
Value of the module grade for the final grade	The ungraded examination (case studies on BGB II) is not included in the grade. The remainder of the module (BGB-Allgemeines Schuldrecht) is weighted with its credits in the preliminary grade of the first study section and 50% in the Bachelor's final grade.
Planned group size	40 SS / 30 WS
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Harriehausen, Simone / Schmitt, Ralph
Lecturers	Professors from the Business Law program
Subject area/study program	Commercial law
Teaching form(s)	<ul style="list-style-type: none"> • Lecture with exercises • Lecture with case study
Applicability in other degree programs	None
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p>

	<p><u>Knowledge and method development</u> Students can familiarize themselves with complex legal issues and develop solutions.</p> <p>The module contributes to the achievement of the following competencies: Knowledge dissemination, deepening, understanding, use and transfer, communication and cooperation, scientific self-image and professionalism</p>
Contents	<p><u>General law of obligations</u></p> <ul style="list-style-type: none"> • Creation of debt relationships • Unit debt, generic debt, inventory debt, concretization • Place of performance, time of performance • Monetary debt, interest • Right of retention • Fulfillment, offsetting • Withdrawal, termination, consumer protection rights of withdrawal • Performance disruptions • Basic principles of tort law • Assignment, assumption of debt • Contract in favor of third parties, contract with protective effect in favor of third parties, • Liquidation of third-party claims • Creditor and debtor majorities <p><u>Case studies on BGB II</u> Case-solving methods and specialist knowledge are practiced using a vacation home assignment and case studies, specialist knowledge is deepened and repeated.</p>
Connection to other modules	Continuation of the module Private Commercial Law I. Basis for all further civil law lectures.
Workload	<p><u>Total:</u> 210 hours, including 90 hours of contact time and 120 hours of preparation and follow-up (self-study)</p> <p><u>BGB-General Law of Obligations</u> 150 hours, including 60 contact hours and 90 hours of preparation and follow-up (self-study)</p> <p><u>Case studies on BGB II</u> 60 hours, including 30 contact hours and 30 hours of preparation and follow-up work (self-study), including preparation of the vacation home project</p>
Literature	<ul style="list-style-type: none"> • Brox/Walker, General Law of Obligations • Hirsch, General Law of Obligations • Medicus/Lorenz, Law of Obligations I General Part <p>- Always in the latest edition -</p>
Miscellaneous	-
Keywords	Obligations, unit debt, generic debt, fulfillment, withdrawal
Last change	July 2023

LAW1190 - Fundamental Rights/European and International Law

Fundamental rights / European and international law	
Code number	LAW1190
Semester of study	2nd semester
Credits	5
SWS	4
Frequency	Every semester
Associated courses	<u>LAW1191 - German and European fundamental rights</u> 2 credits, 2 SWS <u>LAW1192 - European and International Law</u> 3 credits, 2 SWS
Participation requirements	None
Exam type/duration	<u>German and European fundamental rights</u> PLH/PLR/PLM/PVL/PLK - 45 minutes <u>European and International Law</u> PLH/PLR/PLM/PVL/PLK - 45 minutes
Prerequisite for the awarding of credits	Successful completion of the respective examination(s)
Value of the module grade for the final grade	The module is weighted with its credits in the preliminary grade of the first study section and 50% in the final Bachelor's grade.
Planned group size	40 SS / 30 WS
Teaching language	<u>German and European fundamental rights</u> German <u>European and International Law</u> English
Duration of the module	1 semester
Person responsible for the module	Brönneke, Tobias / Gildeggen, Rainer
Lecturers	Professors from the Business Law program
Subject area/study program	Commercial law
Teaching form(s)	<ul style="list-style-type: none"> • Seminar-based teaching • Use of e-learning tools
Applicability in other degree programs	None
Goals	The module contributes to the achievement of the following program objectives: <u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles. <u>Communication and teamwork skills</u>

	<p>Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Digital competence</u> Students are able to use information technologies successfully.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p> <p><u>Knowledge and method development</u> Students can familiarize themselves with complex legal issues and develop solutions.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge, scientific self-image/professionalism</p>
Contents	<p><u>German and European fundamental rights</u></p> <ul style="list-style-type: none"> • The catalogs of fundamental rights • History, function, standard quality, enforceability, associated jurisdiction • Fundamentals of the doctrine of fundamental rights • Important individual fundamental rights: human dignity, freedom, property, exercise of profession <p><u>European and International Law</u></p> <ul style="list-style-type: none"> • The global regulatory framework at a glance • Foundations of the world legal order • Foundations of the European regulatory framework • Overarching problems • Assessments and evaluations
Connection to other modules	None
Workload	<p><u>Total:</u> 150 hours, including 60 hours of contact time and 90 hours of preparation and follow-up (self-study)</p> <p><u>German and European fundamental rights</u> 60 hours, including 30 contact hours and 30 hours of preparation and follow-up (self-study)</p> <p><u>European and International Law</u> 90 hours, including 30 contact hours and 60 hours of preparation and follow-up (self-study)</p>
Literature	<p><u>German and European fundamental rights</u></p> <ul style="list-style-type: none"> • Grote/Kraus, cases on fundamental rights • Manssen, Constitutional Law II Fundamental Rights • Piroth/Schlink, Fundamental rights <p><u>European and International Law</u> – See lecture notes</p> <p><u>Mandatory</u></p> <ul style="list-style-type: none"> • Beck Texte: European law or another collection of laws on European law

	<ul style="list-style-type: none"> Beck Texte: International treaties <p>- Always in the latest edition -</p>
Miscellaneous	<p>Lecture notes on European and International Law are available for download.</p> <p>Credits earned in English will count toward the existing 12-credit English language requirement.</p>
Keywords	<p>Fundamental Rights, Public International Law, European Law, International Law, Human Rights, European Law, International Law</p>
Last change	<p>July 2023</p>

Second study phase

LAW2260 - Administrative law and compliance

Administrative law and compliance	
Code number	LAW2260
Semester of study	3rd semester
Credits	7
SWS	6
Frequency	Every semester
Associated courses	<u>LAW2261 - Administrative law and compliance</u> 5 credits, 4 SWS <u>LAW2252 - Case studies in public law</u> 2 credits, 2 SWS
Participation requirements	None
Exam type/duration	<u>Administrative law and compliance</u> PVL/PLK - 90 minutes <u>Case studies on public law</u> UPL
Prerequisite for the awarding of credits	Successful completion of the respective examination(s)
Value of the module grade for the final grade	The ungraded examination (case studies on public law) is not included in any grade. The remainder of the module (administrative law) is weighted with its credits in the final Bachelor's grade.
Planned group size	35
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Brönneke, Tobias; Lecturer
Lecturers	Professors from the Business Law program
Subject area/study program	Commercial law
Teaching form(s)	<ul style="list-style-type: none"> • Seminar-based teaching • Lecture with case study
Applicability in other degree programs	None
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems using methodological principles.</p> <p><u>Conflict resolution skills</u> Students are familiar with the methods of dispute avoidance and judicial and extrajudicial problem and conflict resolution.</p>

	<p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p> <p><u>Knowledge and method development</u> Students can familiarize themselves with complex legal issues and develop solutions.</p> <p>The module contributes to the achievement of the following competencies: Knowledge dissemination, deepening, understanding, use and transfer, communication and cooperation</p>
Contents	<p><u>Administrative law and compliance</u></p> <ul style="list-style-type: none"> Public law obligations to act using selected examples of data protection and product safety law and the ban on cartels Governmental and non-governmental standards systems, soft law and company codes Instruments of state market supervision (basic: general administrative law and selected examples, namely trade law) Rights in administrative proceedings: General administrative law II and legal protection under administrative law <p><u>Case studies on public law</u> Case resolution methods and specialist knowledge are practiced using case examples. The formalities of a letter addressed to authorities as well as tactical considerations with regard to communication with authorities are taught. Specialist knowledge is deepened and repeated.</p>
Connection to other modules	<p>The content of the courses in this module is based on the modules Fundamental Rights/European and International Law and Commercial Criminal Law and Compliance. The knowledge imparted here is a prerequisite for the Public Law Seminar course. The course Traffic Taxes and Fiscal Code can build on the knowledge of general administrative law taught here.</p>
Workload	<p><u>Total</u> 210 hours, including almost 90 hours of contact time and a good 120 hours of preparation and follow-up (self-study)</p> <p><u>Administrative law and compliance</u> 150 hours, including 60 contact hours and 90 hours of preparation and follow-up (self-study)</p> <p><u>Case studies on public law</u> 60 hours, including 30 contact hours and 30 hours of preparation and follow-up work (self-study), including preparation of the vacation home project</p>
Literature	<ul style="list-style-type: none"> Moosmayer, Compliance: Practical guide for companies Oberrath, Public Commercial Law Oberrath/Schmidt/Schomerus, Public Commercial Law Peine, general administrative law

	<ul style="list-style-type: none"> • Schmidt, General Administrative Law • Schmidt, Special Administrative Law I and II <p>- Always in the latest edition -</p>
Other	<p>A script is available for download. Successful completion of the module is a prerequisite for module THE4999 in the seventh semester.</p>
Keywords	<p>General and special administrative law, data protection, administrative legal protection, public law, compliance</p>
Last change	<p>July 2023</p>

LAW2110 - Private Commercial Law III

Private Commercial Law III	
Code number	LAW2110
Semester of study	3rd semester
Credits	6
SWS	4
Frequency	Every semester
Associated courses	LAW 2111 - BGB-Special law of obligations
Participation requirements	None
Exam type/duration	PLK - 90 minutes
Prerequisite for the awarding of credits	Successful completion of the examination
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	35
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Eisenberg, Claudius / Thäle, Brigitte
Lecturers	Professors from the Business Law program
Subject area/study program	Commercial law
Teaching form(s)	<ul style="list-style-type: none"> - Seminar-based teaching - Use of e-learning tools
Applicability in other degree programs	None
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems using methodological principles.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening, understanding, use and transfer of knowledge</p>
Contents	The lecture teaches the basic structures of the establishment, implementation/execution and termination of the special types of contract under the German Civil Code (BGB/HGB) and the other

	<p>types of contract under the law of obligations developed by case law and doctrine, as well as tort and liability law.</p> <p>In particular</p> <ul style="list-style-type: none"> • Purchase/works contract • Loan agreement, financial aid, factoring, leasing, rent • Enrichment law • Unauthorized action/product liability
Connection to other modules	<p>Builds on Private Commercial Law I and II. The subject of the lecture is the various types of contracts that occur in business life. It is therefore the basis for further lectures in law/tax law, in particular on the topics of company law, international contract law, European law and contract design. It is also the basis for understanding economic relationships and legal implications in the organization of business processes.</p>
Workload	<p>180 hours, including 60 hours of contact time and 120 hours of preparation and follow-up (self-study)</p>
Literature	<ul style="list-style-type: none"> • Commentary literature • Brox/Henssler, Commercial Law • Brox/Walker, Special Law of Obligations • Medicus/Lorenz, Law of Obligations II Special Part • Oechsler, Contractual obligations <p>- Always in the latest edition -</p>
Miscellaneous	<p>Successful completion of the module is a prerequisite for module THE4999 in the seventh semester.</p>
Keywords	<p>Types of contract, unjust enrichment, product liability</p>
Last change	<p>July 2023</p>

LAW2120 - Private Commercial Law IV

Private commercial law IV	
Code number	LAW2120
Semester of study	3rd semester
Credits	6
SWS	4
Frequency	Every semester
Associated courses	LAW 2121 - Property and credit security law
Participation requirements	None
Exam type/duration	PLK - 90 minutes
Prerequisite for the awarding of credits	Successful completion of the examination
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	35
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Schmitt, Ralph/Schweizer, Kerstin
Lecturers	Professors from the Business Law program
Subject area/study program	Commercial law
Teaching form(s)	Seminar-based teaching
Applicability in other degree programs	None
Goals	<p>The module contributes to the achievement of the following degree program objective:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening, understanding, use and transfer of knowledge</p>
Contents	<ul style="list-style-type: none"> • Foundations of property law (possession; ownership, in particular the forms of acquisition of ownership) • Real estate collateral (overview of real estate collateral, retention of title, transfer of ownership by way of security, assignment by way of security, lien) • Principles of the law of obligations for loans • Surety and other personnel securities (assumption of debt, guarantee, letter of comfort)
Connection to other modules	Builds on Private Commercial Law I and II.

	<p>Loan law and personal securities are part of the special law of obligations, which is also covered in the Private Commercial Law III module (3rd semester). The remaining content is predominantly related to property law, so that students are familiar with the first three books of the German Civil Code by the end of the 3rd semester. There are links to business administration with regard to the course Accounting, Investment and Financing I and II (Loan Collateral) in semester 4.</p>
Workload	180 hours, including 60 hours of contact time and 120 hours of preparation and follow-up (self-study)
Literature	<ul style="list-style-type: none"> • Baur/Stürner, Textbook of Property Law • Brox/Walker, Special Law of Obligations • Prütting, property law • Wolf/Wellenhofer, Property Law <p>- Always in the latest edition -</p>
Miscellaneous	Successful completion of the module is a prerequisite for module THE4999 in the seventh semester.
Keywords	Possession, ownership, securities
Last change	July 2023

TAX1010 - Tax law I

Tax law I	
Code number	TAX1010
Semester of study	3rd semester
Credits	5
SWS	4
Frequency	Every semester
Associated courses	TAX1011 - Corporate taxation
Participation requirements	None
Exam type/duration	PLK - 90 minutes
Prerequisite for the awarding of credits	Successful completion of the examination
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	Max. 80
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Aßmann, Sabine / Häfele, Markus
Lecturers	Professors from the Taxation and Auditing course and lecturers with tax consultant qualifications
Subject area/course of study	Taxes and auditing
Teaching form(s)	Lecture with exercises
Applicability in other degree programs	Identical for all business administration degree programs
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Economic knowledge</u> Students have a basic knowledge of economics and can establish links between economics and law.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They are familiar with the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge</p>
Contents	<ul style="list-style-type: none"> Basics of the taxation system

	<ul style="list-style-type: none"> • <u>VAT:</u> Taxable transactions, deliveries and other services, free transfers of value, place of delivery and other services, intra-Community acquisition, tax exemptions and option rights, deductible input tax, special features in the EU internal market, taxation procedures and declaration obligations • <u>Income tax:</u> Personal tax liability, types of assessment, types of income, profit and surplus income with balance sheet and income surplus calculation, tax exemptions and progression proviso, non-deductible expenses, calculation of income and taxable income, settlement through capital gains tax, calculation of the standard rate of income tax and the income tax to be assessed • <u>Trade tax:</u> Tax object trade business, determination of trade income with additions and deductions, calculation of the trade tax assessment amount, determination of trade tax using the assessment rates, offsetting of trade tax against income tax • <u>Corporate income tax:</u> Personal tax liability, substantive tax liability and tax exemption under Section 8b KStG, hidden profit distribution and its consequences for the company and shareholders, determination of corporate income tax and tax calculation • Determining the total income tax burden with various case studies and exercises • Comparison of legal forms (partnerships and corporations)
Connection to other modules	<p>In-depth knowledge of accounting is expected and applied to the determination of taxable profit. The choice of legal form (Introduction to General Business Administration I and Foundations of General Business Administration II) is analyzed in detail from a tax perspective; the tax burdens are compared. There are cross links to accounting (Accounting and Finance); the differences between the determination of profits under commercial and tax law are primarily dealt with here.</p>
Workload	150 hours, including 60 hours of contact time and 90 hours of preparation and follow-up (self-study)
Literature	<ul style="list-style-type: none"> • Stobbe, Taxes Compact, Sternenfels • Grefe, Corporate Taxes, Ludwigshafen <p><u>Mandatory</u></p> <ul style="list-style-type: none"> • Important tax laws (NWB or (NWB or comparable collection of laws) <p>- Always in the latest edition -</p>
Other	Successful completion of the module is a prerequisite for module THE4999 in the seventh semester.
Keywords	Income tax, trade tax, corporation tax, value added tax
Last change	July 2023

LAW2070 - Methods I

Methods I	
Code number	LAW2070
Semester of study	3rd semester
Credits	6
SWS	5
Frequency	Every semester
Associated courses	<p><u>LAW 2071 - Ancillary areas of commercial civil law (family law, inheritance law, commercial law, etc.)</u> 2 credits, 2 SWS</p> <p><u>LAW 2072 - Case studies in civil law</u> 2 credits, 2 SWS</p> <p><u>SIC 1104 - Intercultural Competencies</u> 2 credits, 1 SWS</p>
Participation requirements	None
Exam type/duration	<p><u>Ancillary areas of commercial civil law (family law, inheritance law, commercial law, etc.) and case studies on civil law</u> UPL (vacation home work)</p> <p><u>Intercultural Competencies</u> PLH/PLR</p>
Prerequisite for the awarding of credits	Successful completion of the respective examination(s)
Value of the module grade for the final grade	The ungraded examination (case studies on civil law) is not included in any grade. The rest of the module (Inheritance Law and Intercultural Competencies) is weighted with its credits in the Bachelor's final grade.
Planned group size	40 SS/30 WS
Teaching language	<p><u>Ancillary areas of commercial civil law (family law, inheritance law, commercial law, etc.) and case studies on civil law</u> German</p> <p><u>Intercultural Competencies</u> English</p>
Duration of the module	1 semester
Person responsible for the module	<p><u>Ancillary areas of commercial civil law (family law, inheritance law, commercial law, etc.) and case studies on civil law</u> Harriehausen, Simone/Tavakoli, Anusch</p> <p><u>Intercultural Competencies</u> Bender, Gabriele</p>
Lecturers	<p><u>Ancillary areas of commercial civil law (family law, inheritance law, commercial law, etc.) and case studies on civil law</u> Professors from the Business Law program</p> <p><u>Intercultural Competencies</u> IFS staff and lecturers</p>

Subject area/course of study	Overarching specialist areas/business law
Teaching form(s)	<ul style="list-style-type: none"> • Seminar-based teaching • Lecture
Applicability in other degree programs	None. However, the associated course Intercultural Competencies is also offered in the business administration degree programs.
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p> <p><u>Knowledge and method development</u> Students can familiarize themselves with complex legal issues and develop solutions.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge, utilization and transfer, communication and cooperation, scientific self-image/professionalism</p>
Contents	<p><u>Ancillary areas of commercial civil law (family law, inheritance law, commercial law, etc.)</u></p> <ul style="list-style-type: none"> • Statutory inheritance law • Principles of inheritance law, testamentary dispositions, liability of heirs • Inheritance law and corporate succession <p><u>Civil law case studies</u> Case-solving methods and specialist knowledge are practiced using case studies. Specialist knowledge is deepened and repeated.</p> <p><u>Intercultural Competencies</u></p> <ul style="list-style-type: none"> • General conditions: The training is carried out in mixed groups (foreign and German students). Communication preferably takes place in English or another language to improve communication skills in the foreign language. Work tasks on the intercultural context are carried out in small groups. • Topics: culturally relevant standard situations such as greetings, appointments, saying thank you, opening conversations, conversation strategies and much more. Understanding communication situations from the business world, e.g. negotiations, meetings, etc.
Connection to other modules	<p><u>Ancillary areas of commercial civil law (family law, inheritance law, commercial law, etc.) and case studies in civil law</u> Builds on the modules Private Commercial Law I - II.</p> <p><u>Intercultural Competencies</u></p>

	Preparation for working in international teams, a study or internship semester abroad
Workload	<p><u>Total</u> 180 hours, including 75 hours of contact time and 105 hours of preparation and follow-up (self-study)</p> <p><u>Ancillary areas of commercial civil law (family law, inheritance law, commercial law, etc.)</u> 60 hours, including 30 contact hours and 30 hours of preparation and follow-up (self-study)</p> <p><u>Civil law case studies</u> 60 hours, including 30 contact hours and 30 hours of preparation and follow-up (self-study)</p> <p><u>Intercultural Competencies</u> 60 hours, including 15 contact hours and 45 hours of preparation and follow-up (self-study)</p>
Literature	<p><u>Ancillary areas of commercial law and civil law</u></p> <ul style="list-style-type: none"> • Schwab, family law • Lange/Tables, family and inheritance law • Brox/Walker, Inheritance Law • Frank/Helms, Inheritance Law • Wörlen/Leinhas, Inheritance Law • Schlüter, Inheritance law, Test your knowledge • Brox/Henssler, Commercial Law • Bülow/Artz, Commercial Law • Klunzinger, Fundamentals of Commercial Law • Wörlen/Kokemoor, Commercial Law <p><u>Civil law case studies</u></p> <ul style="list-style-type: none"> • Depending on the topic of the case study <p><u>Intercultural Competencies</u></p> <ul style="list-style-type: none"> • Heringer, H.-J., Intercultural Communication; Stuttgart • Tomas, A. et al, Handbuch Interkulturelle Kommunikation und Kooperation, Göttingen • Baumer, T., Handbook of Intercultural Competence, Zurich <p>- Always in the latest edition -</p>
Miscellaneous	<p>The course "Intercultural Competencies" is offered in English as part of the International Study Program. Credits earned in English will count towards the existing 12-credit English language requirement.</p> <p>Successful completion of the module is a prerequisite for module THE4999 in the seventh semester.</p>
Keywords	Last will and testament, international teams, civil law, family law, commercial law, inheritance law
Last change	July 2023

GMT2110 - Accounting and finance

Accounting and finance	
Code number	GMT2110
Semester of study	4th semester
Credits	7
SWS	6
Frequency	Every semester
Associated courses	<u>GMT2111 Accounting, Investment and Financing I</u> 3 credits, 4SWS <u>GMT2112 Accounting, Investment and Financing II</u> 4 credits, 2SWS
Participation requirements	None
Exam type/duration	PLK - 90 minutes
Prerequisite for the awarding of credits	Successful completion of the examination
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	Max. 80
Teaching language	German and English (optional)
Duration of the module	1 semester
Person responsible for the module	Bacher, Urban
Lecturers	Professors from the ABWL department
Subject area/course of study	General business administration
Teaching form(s)	Lecture with exercises
Applicability in other degree programs	Identical for all business administration degree programs and the "Business Law" degree program
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles.</p> <p><u>Economic knowledge</u> Students have a basic knowledge of economics and can establish links between economics and law.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal</p>

	<p>significance of human rights and fundamental rights catalogs as well as of entrepreneurial action in an international environment.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge</p>
Contents	<ul style="list-style-type: none"> • Foundations of the annual financial statements (legal basis, tasks and elements, recognition and measurement principles) • Balance sheet, income statement, notes and management report • Balance sheet analysis and accounting policy • Business investment management • Financial planning and capital structure design • External and internal financing • Credit protection, ability to service debt • Principles of international accounting (IAS/IFRS)
Connection to other modules	Builds on the business administration modules of the first study section
Workload	<u>6 x 15 = 90 SWS attendance time 120 h for preparation, independent study of literature, exercises and accompanying work</u>
Literature	<ul style="list-style-type: none"> • Bacher, U., BWL kompakt - Kompendium der Bilanzierung und Finanzierung, DG-Verlag • Coenenberg, A., Jahresabschluss und Jahresabschlussanalyse, Verlag Moderne Industrie • Däumler, K.-D., Betriebliche Finanzwirtschaft, Verlag NWB • Hillier, D. et al, Corporate Finance, McGraw-Hill • Hillier et al, Corporate Finance, McGrawill/Irwin • Meyer, C., Bilanzierung nach Handels- und Steuerrecht, Verlag NWB • Nothhelfer, R. et al, Exercise book on finance, Oldenbourg • Olfert/Reichel, Financing, Friedrich Kiehl Verlag • Perridon, L./Steiner, M., Finanzwirtschaft der Unternehmung, Verlag Vahlen • Schildbach/Stobbe/Brösel, Der handelsrechtliche Jahresabschluss, Sternfels Verlag Wissenschaft und Praxis • Zantow, R., Financing, Pearson <p>- Always in the latest edition -</p>
Miscellaneous	<p>Successful completion of the module is a prerequisite for module THE4999.</p> <p>The module is also offered in English as part of the International Study Program. Credits earned in English will count towards the existing 12-credit English language requirement.</p>
Keywords	Accounting Financial management Financing Investment Financial management
Last change	July 2023

LAW2200 - Corporate law

Company law	
Code number	LAW2200
Semester of study	4th semester
Credits	6
SWS	4
Frequency	Every semester
Associated courses	LAW 2142 - Corporate law
Participation requirements	None
Exam type/duration	PLK - 90 minutes
Prerequisite for the awarding of credits	Successful completion of the examination
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	35
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Schweizer, Kerstin/Tavakoli, Anusch
Lecturers	Professors from the Business Law program
Subject area/study program	Commercial law
Teaching form(s)	<ul style="list-style-type: none"> • Seminar-based teaching • Lecture
Applicability in other degree programs	None
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems using methodological principles.</p> <p><u>Conflict resolution skills</u> Students are familiar with the methods of dispute avoidance and judicial and extrajudicial problem and conflict resolution.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p>

	<p><u>Knowledge and method development</u> Students can familiarize themselves with complex legal issues and develop solutions.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening, understanding, use and transfer of knowledge</p>
Contents	<ul style="list-style-type: none"> • General principles of company law • The civil law partnership and the commercial companies • The limited liability company • The stock corporation • The combination of company types (e.g. GmbH & Co. KG) • Other types of companies (EEIG; partnership company; cooperative) • Group law
Connection to other modules	Builds on the modules Private Business Law I - IV. There are links to Tax Law I and European Law.
Workload	180 hours, including 60 hours of contact time and 120 hours of preparation and follow-up (self-study)
Literature	<ul style="list-style-type: none"> • Brox/Henssler, Commercial Law • Grunewald, corporate law • Jung, Commercial law • Klunzinger, Fundamentals of Commercial Law • Klunzinger, Fundamentals of Corporate Law <p>- Always in the latest edition -</p>
Miscellaneous	Successful completion of the module is a prerequisite for module THE4999 in the seventh semester.
Keywords	Commercial law, company law, company forms
Last change	July 2023

LAW2150 - Labor law

Labor law	
Code number	LAW2150
Semester of study	4
Credits	6
SWS	4
Frequency	Every semester
Associated courses	LAW 2151 - Labor law
Participation requirements	None
Exam type/duration	PVL/PLK - 90 minutes
Prerequisite for the awarding of credits	Successful completion of the examination
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	35
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Lorinser, Barbara
Lecturers	Professors from the Business Law program
Subject area/course of study	Commercial law
Teaching form(s)	Seminar-based teaching
Applicability in other degree programs	None
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles.</p> <p><u>Knowledge and method development</u> Students can familiarize themselves with complex legal issues and develop solutions.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening, understanding, use and transfer of knowledge</p>
Contents	<ul style="list-style-type: none"> • Basics • Legal aspects of recruitment • Drafting employment contracts • Legal aspects of personnel deployment • Legal aspects of staff layoffs • Basics of conflict resolution

Connection to other modules	Private Business Law III, Corporate Law and Commercial Criminal Law, Practical Semester
Workload	180 hours, including 60 hours of contact time and 120 hours of preparation and follow-up (self-study)
Literature	<ul style="list-style-type: none"> • Erfurt Commentary • Küttner, personnel book • Schaub, Labor Law Handbook <p>- Always in the latest edition -</p>
Miscellaneous	Successful completion of the module is a prerequisite for module THE4999 in the seventh semester.
Keywords	Employment contract, recruitment, termination
Last change	July 2023

LAW2160 - Industrial property rights

Industrial property rights	
Code number	LAW2160
Semester of study	4
Credits	6
SWS	4
Frequency	Every semester
Associated courses	LAW 2161 - Industrial property rights
Participation requirements	None
Exam type/duration	PLK - 90 minutes
Prerequisite for the awarding of credits	Successful completion of the examination
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	35
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Wechsler, Andrea
Lecturers	Professors from the Business Law program
Subject area/study program	Commercial law
Teaching form(s)	Seminar-based teaching
Applicability in other degree programs	None
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Digital competence</u> Students are able to use information technologies successfully.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p>

	<p>The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge, communication and cooperation</p>
Contents	<ul style="list-style-type: none"> • Overview of the various industrial property rights • Basics of patent and utility model law • Basics of design law • Basics of trademark law • Basics of copyright law • Competition and competition procedural law • Drafting of licensing and representation agreements • Overview of Internet law, domain law and electronic commerce law
Connection to other modules	Methods II, in particular the civil law seminar contained therein.
Workload	180 hours, including 60 hours of contact time and 120 hours of preparation and follow-up (self-study)
Literature	<ul style="list-style-type: none"> • Eisenmann/Jautz, Grundriss Gewerblicher Rechtsschutz und Urheberrecht • Ensthaler, Intellectual Property and Copyright Law • Hubmann/Götting, Gewerblicher Rechtsschutz- Nordemann, Wettbewerbs- und Markenrecht, Studienbuch • Pastor/Ahrens, The Competition Process <p>- Always in the latest edition -</p>
Miscellaneous	Successful completion of the module is a prerequisite for module THE4999 in the seventh semester.
Keywords	Property rights, industrial property rights, copyright, competition and trademark law
Last change	August 2023

LAW2190 - Methods II

Methods II	
Code number	LAW2190
Semester of study	4
Credits	5
SWS	4
Frequency	Every semester
Associated courses	<u>LAW2191- Civil law seminar</u> 2 SWS <u>LAW2192 - Public law seminar</u> 2 SWS
Participation requirements	None
Exam type/duration	PLH/PLR/PLM
Prerequisite for the awarding of credits	Successful completion of the respective examination
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	35
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Brönneke, Tobias / Eisenberg, Claudius
Lecturers	Professors from the Business Law program and lecturers
Subject area/study program	Commercial law
Teaching form(s)	<ul style="list-style-type: none"> • Seminar-based teaching • Lecture with project work
Applicability in other degree programs	None
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Knowledge and method development</u> Students can familiarize themselves with complex legal issues and develop solutions.</p> <p>The module contributes to the achievement of the following competencies: Deepening knowledge, understanding, use and transfer, scientific innovation, communication and cooperation, scientific self-image/professionalism</p>

Contents	Current civil law and public law issues in which complex commercial law issues have to be resolved are dealt with by way of example. Topics are selected on the basis of topicality where there are still considerable unanswered questions in the literature and case law.
Connection to other modules	The seminars are of particular importance for the practical semester and also provide crucial preparation for working on the core subjects and the thesis.
Workload	150 hours, including 60 hours of contact time and 90 hours of preparation and follow-up (self-study), including preparation of the term paper
Literature	Varies depending on the topic selected as an example. In addition to the available databases (namely Beck-Online, juris and WiSO), the Karlsruhe Legal Bibliography will be a decisive aid for finding the respective sources.
Miscellaneous	Successful completion of the module is a prerequisite for module THE4999 in the seventh semester.
Keywords	Civil law, public law
Last change	July 2023

INS3020 - Practical semester

Practical semester	
Code number	INS3020
Semester of study	5
Credits	28
SWS	2
Frequency	Every semester
Associated courses	<u>INS 3021 - Work experience internship semester</u> 26 credits <u>INS 3012 - Practical semester seminar</u> 2 credits, 2 SWS
Participation requirements	Completed 1st study section at the beginning of the semester before the internship semester (4th semester)
Exam type/duration	UPL
Prerequisite for the awarding of credits	Proof of work experience during the internship semester must be provided in the form of an <u>internship contract</u> covering at least <u>100 working days</u> (after adjustment for vacation/illness) and an <u>internship report</u> . A further requirement is <u>participation in the internship semester seminar</u> .
Value of the module grade for the final grade	Not applicable, as these are ungraded examinations.
Planned group size	<u>Work experience internship semester</u> Not applicable <u>Practical semester seminar</u> 35
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Internship representative of the study program
Lecturers	Professors from the Business Law program
Subject area/course of study	Commercial law
Teaching form(s)	<ul style="list-style-type: none"> • Practical • Seminar-based teaching
Applicability in other degree programs	Depending on the degree program
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Conflict resolution skills</u> Students are familiar with the methods of dispute avoidance and in-court and out-of-court problem and conflict resolution.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p>

	<p><u>Digital competence</u> Students are able to use information technologies successfully.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They are familiar with the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p> <p><u>Knowledge and method development</u> Students can familiarize themselves with complex legal issues and develop solutions.</p> <p>The module contributes to the achievement of the following competencies: Utilization and transfer, communication and cooperation, scientific self-image/professionalism</p>
Contents	The internship semester must be completed in a professional field relevant to the professional field of the respective degree program. An internship abroad is possible.
Connection to other modules	None
Workload	<p><u>Total</u> 840 hours</p> <p><u>Practical semester</u> Comprises 26 credits and requires a minimum of 100 working days in the internship.</p> <p><u>Practical semester seminar</u> 60 hours, including 30 hours of contact time and 30 hours of preparation and follow-up (self-study) including preparation of the presentation</p>
Literature	None
Miscellaneous	<p>Registration for the internship semester takes place ex officio at the beginning of the 4th semester.</p> <p>If the first study section has not yet been completed at the beginning of the 4th semester, the internship semester will be postponed and cannot be started in the 5th semester.</p> <p>The internship semester can be postponed upon request via the respective internship semester representative in the degree program, e.g. to bring forward a semester abroad.</p>
Keywords	Practical experience, internship report, 100 attendance days, internship semester seminar
Last change	July 2023

GMT3100 - Business management

Corporate management	
Code number	GMT3100
Semester of study	5 and 6
Credits	5
SWS	4
Frequency	Every semester
Associated courses	<u>GMT3025 - Management simulation (semester 5)</u> 2 credits <u>GMT3013 - Strategic Management (Semester 6)</u> 3 credits
Participation requirements	Completed 1st stage of studies
Exam type/duration	<u>Management simulation</u> UPL <u>Strategic management</u> PLK - 60 minutes
Prerequisite for the awarding of credits	<u>Management simulation</u> Successful completion of the examination <u>Strategic management</u> Successful completion of the examination
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	<u>Management simulation</u> Max. 25 <u>Strategic management</u> Max. 80
Teaching language	German and English (optional)
Duration of the module	2 semesters
Person responsible for the module	Foschiani, Stefan/Terporten, Michael/Liesegang, Eckart
Lecturers	Professors from the ABWL department
Subject area/study program	General business administration
Teaching form(s)	<u>Management simulation</u> Management simulation game <u>Strategic management</u> Lecture with case study
Applicability in other degree programs	Identical for all business administration degree programs and for the "Business Law" degree program
Goals	The module contributes to the achievement of the following program objectives: <u>Economic knowledge</u>

	<p>Students have a basic knowledge of economics and can establish links between economics and law.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Digital competence</u> Students are able to use information technologies successfully.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge, communication and cooperation</p>
Contents	<p>This course "Strategic Management" looks at the strategic problems an organization faces and the current explanatory principles and tools that lead to a solution. The main topics are: Introduction to Strategic Management, Strategic Options, Operations Audit, Performance Chain Analysis, Benchmarking, Industry Analysis, Competitive Analysis, Strategic Position Assessment, Forecasting the Future, Corporate Culture and Mission Statement.</p>
Connection to other modules	<p>Builds on the previous business administration modules.</p>
Workload	<p>In addition to the 4 x 15 = 60 SWS attendance time (over 2 semesters), students are expected to spend an additional 90 hours on preparation, independent literature study, exercises and accompanying work.</p>
Literature	<p><u>Business simulation</u> A participant handbook is offered</p> <p><u>Strategic management</u></p> <ul style="list-style-type: none"> • Barney / Hesterly (2012): Strategic Management and Competitive Advantage, Pearson • Bea, F.X./Haas, J.: Strategisches Management, Verlag Lucius & Lucius • Grant, R. M., "Contemporary Strategy Analysis", Blackwell Publishing • Johnson, G./ Whittington, R./Scholes, K./ Angwin, D./ Regner, P. (2013): Exploring Corporate Strategy, Pearson • Johnson, G. and Scholes, K. and Whittington, R., Exploring Corporate Strategy 8th Edition, Prentice Hall • Korndörfer, W.: Unternehmensführungslehre, Gabler • Kotler / Berger / Bickhoff (2010): The Quintessence of Strategic Management, Berlin / Heidelberg • Mintzberg, H./Lampel, J./Quinn, J./Ghoshal, S.:The Strategy Process, Prentice Hall • Steinmann, H./Schreyögg, G.: Management, Schäffer-Poeschel • Welge, M. and Al-Laham, A.: Strategic Management: Basics, Process, Implementation, Gabler - Verlag

	- Always in the latest edition -
Miscellaneous	<p>The business simulation takes place as part of the practical semester of the degree programs as a block event during the lecture-free period. It takes place in small groups, so the number of participants is limited. Advance registration is required.</p> <p>The "Strategic Management" component can also be completed as part of an equivalent course during a semester abroad.</p> <p>The module is also offered in English as part of the International Study Program; participation restrictions apply to the business simulation component. The credits earned in English are credited towards the existing 12-credit requirement in English.</p>
Keywords	Corporate governance Management
Last change	July 2023

LAW3110 - International Business Law

International business law	
Code number	LAW3110
Semester of study	6
Credits	6
SWS	4
Frequency	Every semester
Associated courses	LAW 3111 - International trade transactions
Participation requirements	Completed 1st stage of studies
Exam type/duration	PLH/ PLK - 90 minutes
Prerequisite for the awarding of credits	Successful completion of the examination(s)
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	35
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Gildeggen, Rainer / Willburger, Andreas
Lecturers	Professors from the Business Law program
Subject area/study program	Commercial law
Teaching form(s)	Seminar-based teaching
Applicability in other degree programs	None
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge, scientific self-image/professionalism</p>
Contents	<ul style="list-style-type: none"> • Uniform law and private international law • IPR of contracts of obligation and property law • The UN Convention on Contracts for the International Sale of Goods (CISG)

	<ul style="list-style-type: none"> • INCOTERMS • International product liability • Documents in international payment transactions • Securing payments in international legal transactions • International transportation contracts • Commercial agency and authorized dealer agreements • International license agreements • Dispute resolution in international commercial transactions
Connection to other modules	Private Commercial Law I - IV, Industrial Property Law and European Law
Workload	180 hours, including 60 hours of contact time and 120 hours of preparation and follow-up (self-study)
Literature	<ul style="list-style-type: none"> • Gildeggen/Willburger, International Trade Transactions <p>- In the latest edition -</p>
Miscellaneous	A collection of international treaty and legal texts relevant to the lecture as well as a collection of practice cases is available for students to download.
Keywords	International Business Law, International Commercial Law, IPR, International Contract Law, International Trade Law
Last change	July 2023

LAW3320 - Law enforcement

Law enforcement	
Code number	LAW3320
Semester of study	6
Credits	5
SWS	4
Frequency	Every semester
Associated courses	<u>LAW3321- Conflict management and negotiation</u> 2 credits, 2 SWS <u>LAW3122 - Civil Procedure and Enforcement</u> 3 credits, 2 SWS
Participation requirements	Completed 1st stage of studies
Exam type/duration	<u>Conflict management and negotiation</u> UPL <u>Civil procedural law and enforcement</u> PLK - 60 minutes
Prerequisite for the awarding of credits	Successful completion of the respective examination
Value of the module grade for the final grade	The ungraded examination (Conflict Management and Negotiation) is not included in any grade. The rest of the module is weighted with its credits in the Bachelor's final grade.
Planned group size	35
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Harriehausen, Simone /Jautz, Ulrich
Lecturers	Professors from the Business Law program and lecturers
Subject area/study program	Commercial law
Teaching form(s)	<ul style="list-style-type: none"> • Lecture • Seminar-based teaching
Applicability in other degree programs	None
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles.</p> <p><u>Economic knowledge</u> Students have a basic knowledge of economics and can establish links between economics and law.</p> <p><u>Conflict resolution skills</u></p>

	<p>Students are familiar with the methods of dispute avoidance and judicial and extrajudicial problem and conflict resolution.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge, utilization and transfer, communication and cooperation, scientific self-image/professionalism</p>
Contents	<p><u>Conflict management and negotiation</u></p> <ul style="list-style-type: none"> • Basics of different conflict resolution mechanisms (delegation, representation, consensus) • The methods in detail, their similarities and differences • Basics of negotiations (phase concept, strategies, special features of legal negotiations, ADR) • Mediation: European legal principles and their implementation in practice <p><u>Civil proceedings and enforcement</u></p> <ul style="list-style-type: none"> • Function of the civil process • Structure of German jurisdiction, structure and content of the ZPO • Organs of the administration of justice • Determining the jurisdiction of the court • General process requirements • Overview of the course of the proceedings • Drafting the statement of claim • Legal remedy • Special proceedings (dunning procedure, interim injunction, etc.) • Costs of the civil proceedings • Overview of the types, procedural requirements and the course of enforcement proceedings • Cross-border processes (e.g. EU order for payment)
Connection to other modules	Supplement to all legal courses, in particular intellectual property law, as well as private commercial law I - IV, company law.
Workload	<p><u>Total:</u> 150 hours, including 60 hours of contact time and 90 hours of preparation and follow-up (self-study)</p> <p><u>Conflict management and negotiation</u> 60 hours, including 30 contact hours and 30 hours of preparation and follow-up (self-study)</p> <p><u>Civil procedural law and enforcement</u> 90 hours, including 30 contact hours and 60 hours of preparation and follow-up (self-study)</p>
Literature	<p><u>Conflict management and negotiation</u></p> <ul style="list-style-type: none"> • Fisher/Ury/Patton, The Harvard Concept • Katja Ihde, Mediation, 2012

	<ul style="list-style-type: none"> • Kunkel, Agnes/Bräutigam, Peter/Hatzelmann, Elmar, Verhandeln nach Drehbuch, Aus Hollywood-Filmen für eigene Verhandlungen lernen, Heidelberg 2006 • Ulrike Eidel, Barbara Tybusseck (eds.), Solving Conflicts - Negotiating under Stress, Tools for Managers and Teams, Freiburg/Munich/Stuttgart 2019. <p><u>Civil procedural law and enforcement</u></p> <ul style="list-style-type: none"> • Brox/Walker, Enforcement Law • Förschler, The Civil Process • Grunsky/Jacoby, Civil Procedure Law • Musielak/Voit, Basic Course ZPO <p>- Always in the latest edition -</p>
Miscellaneous	
Keywords	Procedural law, methods of out-of-court dispute resolution, enforcement
Last change	July 2023

TAX3030 - Tax law II

Tax law II	
Code number	TAX3030
Semester of study	6
Credits	5
SWS	4
Frequency	Every semester
Associated courses	TAX3031 - Transfer taxes and tax code
Participation requirements	Completed 1st stage of studies
Exam type/duration	PLK - 90 minutes
Prerequisite for the awarding of credits	Successful completion of the examination
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	35
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Neeb, Helmut
Lecturers	Professors from the Taxation and Auditing degree program
Subject area/study program	None
Teaching form(s)	<ul style="list-style-type: none"> • Lecture • Seminar-based teaching
Applicability in other degree programs	none
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They are familiar with the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge</p>
Contents	<p><u>Transport taxes</u> <i>Real estate transfer tax</i></p> <ul style="list-style-type: none"> • Taxation of real estate transactions under the Real Estate Transfer Tax Act and relationship to VAT

	<p><i>Value added tax</i></p> <ul style="list-style-type: none"> • Taxation of purely domestic deliveries and other services in accordance with the Value Added Tax Act. • Input tax deduction, exclusion from input tax deduction and obtaining input tax deduction by waiving tax exemptions. Taxation of transactions involving foreign countries (third countries and EU member states). <p><i>Inheritance and gift tax</i></p> <ul style="list-style-type: none"> • Taxation of acquisitions upon death (inheritance tax) and acquisitions free of charge inter vivos, in particular anticipated succession (gift tax) • Valuation of assets in accordance with the German Valuation Act <p><u>Tax code</u></p> <ul style="list-style-type: none"> • General substantive tax law of the tax code • Provisions of tax procedural law on the fulfillment of obligations to cooperate, the issuance of tax administrative acts, the defense against administrative measures and the correction of tax assessments • Consequences of breaching tax obligations (criminal tax law)
Connection to other modules	Corporate taxation, corporate tax structuring, administrative law and private commercial law
Workload	150 hours, including 60 hours of contact time and 90 hours of preparation and follow-up work incl. examination
Literature	<ul style="list-style-type: none"> • Guidelines and decrees on <ul style="list-style-type: none"> ○ VAT ○ Inheritance tax ○ AO • Lippross, Value Added Tax (LB), Erich Fleischer • Meincke, Inheritance Tax (Commentary), C.H. Beck • Ax/Große/Melchior, AO and FGO (LB), Schäffer Poeschel • Tipke/Kruse, Fiscal Code (Commentary), Dr. Otto Schmidt <p>- Always in the latest edition -</p>
Miscellaneous	-
Keywords	Real estate transfer tax, value added tax, inheritance and gift tax, tax code, tax procedural law
Last change	July 2023

LAW3400 - Major subject I

Main subject I	
Code number	LAW3400
Semester of study	6
Credits	6
SWS	4 or 5
Frequency	Every semester
Associated courses	<p>Students must choose one of the following courses</p> <ul style="list-style-type: none"> • <u>LAW3401 – Corporate Law,</u> • <u>LAW3403 - Business Law ,</u> • <u>TAX4022 – Corporate Taxation,</u> • <u>LAW3402 - Legal aspects of environmental and resource protection,</u> • <u>IDS 3010 - Interdisciplinary studies</u> <p>6 credits each, 4 SWS</p> <ul style="list-style-type: none"> • <u>GMT3401 - Business administration in industry,</u> • <u>GMT3402 - Business Administration of Banks,</u> • <u>GMT3403 - Business economics of the mobility industry,</u> • <u>GMT3421 - Retail Management,</u> • <u>GMT3422 - International Management</u> <p>6 credits each, 5 SWS</p> <p>- Deviating offers possible -</p>
Participation requirements	Completed 1st stage of studies
Exam type/duration	<p><u>Corporate Law, Business Law, Legal Aspects of Environmental and Resource Protection</u> PLH/PLR/PLP</p> <p><u>Corporate Taxation</u> PLH/PLR/PLP/ PLK - 90 minutes</p> <p><u>All other LV</u> PLK - 90 minutes</p>
Prerequisite for the awarding of credits	Successful completion of the respective examination(s)
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	<p><u>Corporate law, business law, corporate taxation, legal aspects of environmental and resource protection</u> Max. 30 each</p> <p><u>All other LV</u> Max. 90</p>
Teaching language	<p><u>Business Law, Retail Management, International Management</u> English</p> <p><u>All other LV</u> German</p>
Duration of the module	1 semester

Person responsible for the module	<u>LV from the field of law</u> Willburger, Andreas <u>Legal aspects of environmental and resource protection</u> Brönneke, Tobias <u>Tax structuring in the company</u> Neeb, Helmut <u>All other LV</u> Foschiani, Stefan
Lecturers	Professors from various degree programs/subjects and lecturers
Subject area/study program	Business law/taxation and auditing/general business administration
Teaching form(s)	<ul style="list-style-type: none"> • Seminar-based teaching • Lecture with exercises
Applicability in other degree programs	<u>Corporate law, business law, corporate taxation, legal aspects of environmental and resource protection</u> None <u>All other LV</u> Identical for all business administration degree programs
Goals	<p>Depending on the chosen focus, the module contributes to achieving the following degree program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles.</p> <p><u>Conflict resolution skills</u> Students are familiar with the methods of dispute avoidance and in-court and out-of-court problem and conflict resolution.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Digital competence</u> Students are able to use information technologies successfully.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They are familiar with the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p> <p>The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge, utilization and transfer, scientific innovation, communication and cooperation, scientific self-image/professionalism</p>
Contents	Depending on the chosen specialization
Connection to other modules	<u>Corporate Law</u> Private Commercial Law I - IV, Criminal Law

	<u>Business Law</u> Private Commercial Law I - IV, Methods I <u>Legal aspects of environmental and resource protection</u> Administrative law, private commercial law I - IV <u>Corporate Taxation</u> Corporate taxation, transaction taxes and tax code as well as WPF tax accounting law <u>All other LV</u> Builds on the previous business administration modules
Workload	180 hours, including 60 or 75 contact hours and 120 or 105 hours of preparation and follow-up (self-study)
Literature	Depending on the chosen specialization
Miscellaneous	The English-language compulsory electives of the module are included in the ISP certificate.
Keywords	Personal focus, industry-oriented business administration
Last change	July 2023

LAW3410 - Major subject II

Major subject II	
Code number	LAW3410
Semester of study	6
Credits	5
SWS	4
Frequency	Every semester
Associated courses	<p><u>LAW3411 - Contract drafting (compulsory course)</u> 2 credits, 2 SWS</p> <p>Students must also choose one of the following courses</p> <ul style="list-style-type: none"> • <u>LAW3100 -Business Law in Europe</u> • <u>LAW3511 - Works constitution law,</u> • <u>LAW4011 - European and International Company Law</u> • <u>TAX2031 - Tax accounting law,</u> • <u>LAW3413 - Auditing,</u> • <u>HRM3101 - Leadership,</u> • <u>LAW3412 - Information and data protection law,</u> • <u>IDS3010 - Interdisciplinary studies</u> <p>3 credits each, 2 SWS</p> <p>- Deviating offers possible -</p>
Participation requirements	Completed 1st stage of studies
Exam type/duration	<p><u>Contract design</u> PLH/PLR/PLP/PLM</p> <p><u>Business Law in Europe</u> PLH/PLR/PLP</p> <p><u>Works constitution law, European and international company law, leadership</u> PLH/PLR/ PLK - 60 minutes</p> <p><u>Tax accounting law</u> PLK - 60 minutes</p> <p><u>Auditing</u> PLM/PLK - 60 minutes</p> <p><u>Information and data protection law</u> PLH+PLR/PVL</p>
Prerequisite for the awarding of credits	Successful completion of the respective examination(s)
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	<p><u>Contract drafting, Business Law in Europe</u> Max. 30</p> <p><u>Works constitution law, European and international company law, tax accounting law, leadership, information law</u></p>

	Max. 80
Teaching language	<u>Business Law in Europe, Leadership</u> English <u>All other LV</u> German
Duration of the module	1 semester
Person responsible for the module	<u>LV from the field of law</u> Tavakoli, Anusch/Willburger, Andreas <u>Tax accounting law</u> Mink, Markus/Spohn, Patrick <u>Leadership</u> Dean of Studies of the BW/Human Resources Management program
Lecturers	Professors from various degree programs/subjects and lecturers
Subject area/study program	Business law/taxes and auditing/personnel
Teaching form(s)	<ul style="list-style-type: none"> • Seminar-based teaching • Lecture with project work
Applicability in other degree programs	None. The associated courses in company constitution law, European and international company law, tax accounting law and leadership are also offered in various business administration courses.
Goals	<p>Depending on the chosen focus, the module contributes to achieving the following degree program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles.</p> <p><u>Economic knowledge</u> Students have a basic knowledge of economics and can establish links between economics and law.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Digital competence</u> Students are able to use information technologies successfully.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They are familiar with the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p> <p><u>Knowledge and method development</u> Students can familiarize themselves with complex legal issues and develop solutions.</p>

	The module contributes to the achievement of the following competencies: Dissemination, deepening and understanding of knowledge, utilization and transfer, scientific innovation, communication and cooperation, scientific self-image/professionalism
Contents	Depending on the chosen specialization
Connection to other modules	<u>Contract drafting, information law</u> Private Commercial Law I - IV <u>Business Law in Europe</u> Fundamental rights/European and international law, European law <u>European and international corporate law</u> Company law <u>Tax accounting law</u> Corporate taxation, tax planning, transfer taxes and tax code <u>Works constitution law, leadership</u> Labor law
Workload	<u>Total:</u> 150 hours, including 60 contact hours and 90 hours of preparation and follow-up (self-study) <u>Contract design</u> 60 hours, including 30 contact hours and 30 hours of preparation and follow-up (self-study) <u>All other LV</u> 90 hours, including 30 contact hours and 60 hours of preparation and follow-up (self-study)
Literature	Depending on the chosen specialization
Miscellaneous	The English-language electives offered in the module are included in the ISP certificate.
Keywords	Personal focus, contract design
Last change	July 2023

LAW3190 - Methods III

Methods III	
Code number	LAW3190
Semester of study	7
Credits	6
SWS	4
Frequency	Every semester
Associated courses	<u>LAW3181 Civil law and legal method</u> 4 credits, 2 SWS <u>LAW3191 - Insolvency law</u> 2 credits, 2 SWS
Participation requirements	Completed 1st stage of studies
Exam type/duration	<u>Civil law and legal method</u> PLH/PLR/PLP/PLM/PLK - 60 minutes <u>Insolvency law</u> PLK - 60 minutes
Prerequisite for the awarding of credits	Successful completion of the respective examination(s)
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	35
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Lorinser, Barbara / Harriehausen, Simone
Lecturers	Professors from the Business Law program and lecturers
Subject area/study program	Commercial law
Teaching form(s)	<ul style="list-style-type: none"> • Seminar-based teaching • Lecture
Applicability in other degree programs	None
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems using methodological principles.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Basic social knowledge</u></p>

	<p>Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment</p> <p>The module contributes to the achievement of the following competencies: Deepening knowledge, understanding, use and transfer, communication and cooperation, scientific self-image/professionalism</p>
Contents	<p><u>Civil law and legal method</u></p> <ul style="list-style-type: none"> • Repetition of BGB books 1-3 with special consideration of legal methodology. <p><u>Insolvency law</u> The course provides an introduction to insolvency law and gives students an overview of the measures to be taken in the event of the insolvency of a customer or their own company.</p>
Connection to other modules	Private Commercial Law I - IV, Law Enforcement, Corporate Law, Labor Law and Intellectual Property Law
Workload	<p><u>Total</u> 180 hours, including 60 contact hours and 120 hours of preparation and follow-up (self-study)</p> <p><u>Civil law and legal method</u> 120 hours, including 30 contact hours and 90 hours of preparation and follow-up (self-study)</p> <p><u>Insolvency law</u> 60 hours, including 30 contact hours and 30 hours of preparation and follow-up (self-study)</p>
Literature	<p><u>Civil law and legal method</u></p> <ul style="list-style-type: none"> • Current legal texts • Gildeggen, Lorinser, Willburger et al, Private Commercial Law • Mehrings / Hesse / Herzog / Kurtz, Civil Law for Study and Practice • Palandt, German Civil Code: BGB <p><u>Insolvency law</u></p> <ul style="list-style-type: none"> • Buth/Hermanns, Restructuring, Reorganization, Insolvency • Ehricke/Biehl, Insolvency Law • Foerste, insolvency law • Pape/Uhlenbruck, Insolvency Law <p>- Always in the latest edition -</p>
Miscellaneous	-
Keywords	Private law, insolvency law
Last change	July 2023

LAW3520 - Law and future

Law and the future	
Code number	LAW 3520
Semester of study	7th semester
Credits	6
SWS	4
Frequency	Every semester
Associated courses	<u>LAW3521 - Law and digitization</u> 2 credits, 2 SWS <u>LAW3502 European Law</u> 4 credits, 2 SWS
Participation requirements	Completed 1st stage of studies
Exam type/duration	<u>Law and digitization</u> PLH/PLR/PLP <u>European law</u> PLM/PVL/PLP/PLK - 60 minutes
Prerequisite for the awarding of credits	Successful completion of the examination(s)
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	35
Teaching language	German
Duration of the module	1 semester
Person responsible for the module	Schweizer, Kerstin / Buchmann, Felix
Lecturers	Professors from the Business Law program
Subject area/study program	Commercial law
Teaching form(s)	Seminar-based teaching
Applicability in other degree programs	None
Goals	<p>The module contributes to the achievement of the following program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Digital competence</u> Students are able to use information technologies successfully.</p>

	<p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p> <p>The module contributes to the achievement of the following competencies: Knowledge dissemination, deepening, understanding, use and transfer, communication and cooperation</p>
Contents	<p><u>Law and digitization</u></p> <ul style="list-style-type: none"> • Law and technology: the clash of two disciplines • Basic concepts of information technology and classification in the legal system • Simplification of legal processes through the use of IT and boundaries • Ethical issues in the use of IT-supported services • The role of data protection law in the digitalized society • Application examples: E-commerce, smart contracts, etc. • Digitalization in the legal professions (legal tech) <p><u>European law</u></p> <ul style="list-style-type: none"> • Europe as a vision and political project; the role of law • The EU as a union of states • Institutions, regulations and directives • The importance of the single market
Connection to other modules	The event establishes links to the European legal requirements in many areas of law. The topic of digitalization has an overarching impact on almost all areas of law.
Workload	<p><u>Total</u> 180 hours, including 60 hours of contact time and 120 hours of preparation and follow-up (self-study)</p> <p><u>Law and digitization</u> 60 hours, including 30 hours of contact time and 30 hours of preparation and follow-up (self-study)</p> <p><u>European law</u> 120 hours, including 30 hours of contact time and 90 hours of preparation and follow-up (self-study)</p>
Literature	Will be discussed in lecture
Miscellaneous	Lecture notes will be available for download in due course.
Keywords	Digitalization, Law and IT, Europe, European law
Last change	July 2023

FEX4990 - Audit services

Final audit performance	
Code number	FEX4990
Semester of study	7
Credits	6
SWS	2
Frequency	Every semester
Associated course	<u>COL4999 - Scientific colloquium</u> 2 credits, 2 SWS <u>ORA4998 - Oral Bachelor examination</u> 4 credits
Participation requirements	Completed 1st stage of studies In the sixth semester at the earliest
Exam type/duration	<u>Scientific colloquium</u> UPL <u>Oral Bachelor examination</u> PLM
Prerequisite for the awarding of credits	<u>Scientific colloquium</u> Participation <u>Oral Bachelor examination</u> Successful completion of the examination
Value of the module grade for the final grade	The ungraded examination (scientific colloquium) is not included in any grade. The rest of the module (oral Bachelor's examination) is weighted with its credits in the final Bachelor's grade.
Planned group size	Max. 3 students
Teaching language	<u>Scientific colloquium</u> German and English (optional) <u>Oral Bachelor examination</u> German
Duration of the module	1 semester
Person responsible for the module	Program Director
Lecturers	Professors of the university in particular the professors of the degree program
Subject area/course of study	All study programs/subjects
Teaching form(s)	<u>Scientific colloquium</u> Educational talk
Applicability in other degree programs	Not usable
Goals	Depending on the chosen focus, the module contributes to achieving the following degree program objectives: <u>Legal knowledge</u>

	<p>Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles.</p> <p><u>Economic knowledge</u> Students have a basic knowledge of economics and can establish links between economics and law.</p> <p><u>Conflict resolution skills</u> Students are familiar with the methods of dispute avoidance and in-court and out-of-court problem and conflict resolution.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Digital competence</u> Students are able to use information technologies successfully.</p> <p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They know the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p> <p><u>Knowledge and method development</u> Students can familiarize themselves with complex legal issues and develop solutions.</p> <p>The module contributes to the achievement of the following competencies: Knowledge dissemination, understanding, use and transfer, communication and cooperation, scientific self-image/professionalism</p>
Contents	<p><u>Scientific colloquium</u> Presentation of the contents of the planned or just started Bachelor thesis and its critical discussion with the first assessor</p> <p><u>Oral Bachelor examination</u> Reflection, in particular on the contents of the study program focus</p>
Connection to other modules	Final event for the modules of the respective degree program
Workload	<p><u>Scientific colloquium</u> 60 hours</p> <p><u>Oral Bachelor examination</u> 90 hours for preparation/self-study</p>
Literature	Depending on the degree program and topic of the thesis
Miscellaneous	The oral Bachelor's examination requires separate registration with the Examination Office.
Keywords	Thesis preparation, final examination
Last change	August 2023

THE4999 - Thesis

Thesis	
Code number	THE4999
Semester of study	7
Credits	12
SWS	None
Frequency	At any time
Associated course	None
Participation requirements	Completion of the first four semesters In the sixth semester at the earliest
Exam type/duration	PLT
Prerequisite for the awarding of credits	Successful completion of the examination
Value of the module grade for the final grade	The module is weighted with its credits in the Bachelor's final grade.
Planned group size	Not applicable
Teaching language	German and English (optional)
Duration of the module	3 months
Person responsible for the module	Program Director
Lecturers	Professors at the university
Subject area/course of study	All study programs/subjects
Teaching form(s)	Scientific work
Applicability in other degree programs	Identical for all Bachelor's degree programs in business administration
Goals	<p>Depending on the chosen focus, the module contributes to achieving the following degree program objectives:</p> <p><u>Legal knowledge</u> Students have in-depth knowledge of business law, on the basis of which they can develop practical solutions to problems by applying methodological principles.</p> <p><u>Economic knowledge</u> Students have a basic knowledge of economics and can establish links between economics and law.</p> <p><u>Conflict resolution skills</u> Students are familiar with the methods of dispute avoidance and in-court and out-of-court problem and conflict resolution.</p> <p><u>Communication and teamwork skills</u> Students are able to express their ideas and arguments clearly and convincingly, both orally and in writing, and work effectively with others in groups.</p> <p><u>Digital competence</u> Students are able to use information technologies successfully.</p>

	<p><u>Basic social knowledge</u> Students are able to recognize social problems and take their own position on them. They are familiar with the ethical and legal significance of human rights and fundamental rights catalogs as well as entrepreneurial action in an international environment.</p> <p><u>Knowledge and method development</u> Students can familiarize themselves with complex legal issues and develop solutions.</p> <p>The module contributes to the achievement of the following competencies: Knowledge dissemination, understanding, use and transfer, scientific innovation, communication and cooperation, scientific self-image/professionalism</p>
Contents	Preparation of a comprehensive scientific term paper
Connection to other modules	Depending on the chosen topic
Workload	360 hours of self-study/completion of the thesis
Literature	Depending on the chosen topic
Miscellaneous	The thesis takes three months to complete.
Keywords	Thesis
Last change	February 2017