





GO ABROAD

Information Session for your Semester Abroad







Organization of your Semester Abroad







What needs to be done and when?

| | Orientation | |
|-----|----------------------------|--|
| SIK | Information Session | |

2. Semester

Consulting Study Abroad Advisor & International Office

Go Abroad Sessions

2./3. Semester

Application & Selection

3./4. Semester

Creation of the Learning Agreement

4./5. Semester

Semester Abroad

5./6. Semester

Credit transfer & Final Interview

6./7. Semester







Orientation & Consulting

Initial Information

- AAA Partner Database with all of our partner universities & experience reports
- AAA-Website with the step-by-step guide to your semester abroad

Individual Consulting

- University Advisors: provide guidance on specific partner schools
- International Office (AAA): advises on applications, fundings, etc.

Save the date:

Do not miss our traditional **ExploreExpo**, the Go Abroad Fair, on **Wednesday**, **14. Mai 2025** in **Foyer W1** from **10 am - 2 pm**.







Website International Office

| HS PF Schools Directly to | o v | Search | Q | Login DE E | |
|---|---------|-----------------------|-------------|----------------|--------|
| Studies Research Further Edi | ucation | International | Companies | Our University | /// |
| | | | | | close× |
| International | Study a | broad | | | |
| International Programs Office > | Study a | t a Partner Universit | ty > | | |
| International Partners > | Freemo | over | | | |
| Study abroad > | | erm Mobility Abroad | | | |
| Studying in Pforzheim > | Course | and Summer/Winte | er Schools) | | |
| Internship abroad | | | | | |
| Teaching, Research and Staff Mobility in Pforzheim & Abroad > | | | | | |
| | | | | | |







Website International Office



Pforzheim University | International | Study abroad

Study abroad at our partner universities

The easiest way to study abroad is to use the exchange programs of Pforzheim University to study at partner universities worldwide. Find more information about application deadlines, financing options and all other steps here.

All information regarding a semester abroad at a partner university can be found here.



Study abroad as a freemover

Would you like to study at a university abroad which is not among our numerous partner universities? Or have you not been able to get a spot in the application process? If so, find out how to go abroad in a selforganized way.

Going abroad on your own!



Short Term Mobilities

Many universities offer visiting students the opportunity to attend specialized courses or language courses for a few weeks in summer, spring or winter. Even during the semester some universities offer specific short term programs called BIPs (Blended Intensive Programms).

<u>Here</u> you will find a selection of Summer Schools from our partner universities.



https://www.hs-







Partner University Database

| Information zur Bewerbung | |
|--|--|
| 1it Hilfe dieses Portals können Sie alle | angebotenen Austauschmöglichkeiten nach verschiedenen Kriterien suchen. Die Auswahlfelder können beliebig miteinander kombiniert werden. |
| Partnerdatenbank | |
| n unserer Partnerdatenbank finden Sie alle | e Partnerhochschulen der Hochschule Pforzheim. |
| | |
| Venn Sie bei den angezeigten Partne prachvoraussetzungen sowie die W | erhochschulen auf das rechte i klicken, finden Sie Informationen zum Hochschulkoordinator, Kontingentplätzen (Master), Semesterzeiten und lebsite der Partnerhochschule. |
| ustauschmöglichkeiten: Wenn Sie he | il Austauschmöglichkeiten nach Ihrer Studienrichtung suchen, finden Sie alle Partnerhochschulen an denen ein Austausch für Ihren Studiengang möglich ist. |
| nfo für Wirtschaftsingenieure: | And add a strong of the control of t |
| Venn Sie nach Wirtschaftsingenieursweser | n suchen werden Ihnen Partnerhochschulen der Fakutltät für Technik sowie Parterhochschulen der Fakultät für W&R angezeigt. Sie dürfen sich auch auf die Dewerben, bitte machen Sie sich jedoch bewusst, dass Sie dort ledigich an den Business Schools studieren können und somit keine Kurse im Bereich Ingenieurwesen |
| esucht werden können! | remer beny atterniorien die dien jewoon bewoodt, dood die treutgen dit den bodinede die door die die name in die een die een die een die geneem weden |
| ei Fragen zur Datenbank wenden Sie sich | bitte an aaaout@hs-pforzheim.de |
| | |
| | |
| | nkeiten - Outgoing - Studierende / PraktikantInnen |
| Vorselektion Austauschmöglich | |
| Vorselektion Austauschmöglich Heimathochschule | HOCHSCHULE PFORZH ▼ |
| Vorselektion Austauschmöglich Heimathochschule Fakultät | HOCHSCHULE PFORZH ▼ <- Alle> ▼ |
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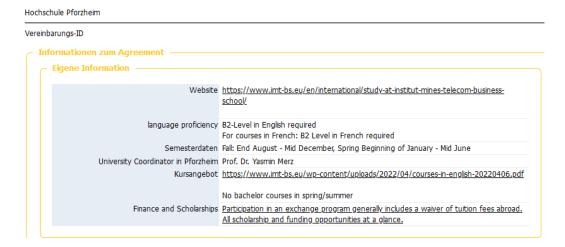




Detailed information on our Partners

Click on the i in front of the partner university to find important information such as the responsible university advisor, course lists, credit conversion, etc.











Experience Reports from our Students

When filtering by faculty (W&R) and desired country or partner university, the available experience reports are displayed. To read, simply click on the i at the beginning of the line.

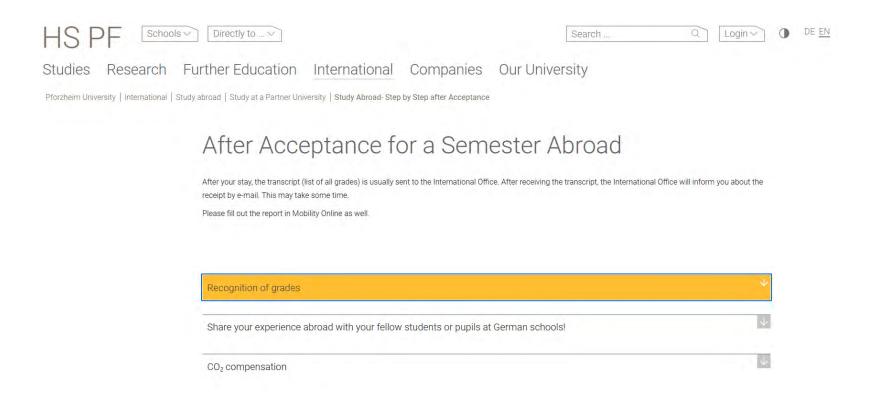








Step-by-Step Guide of the International Office



https://www.hs-

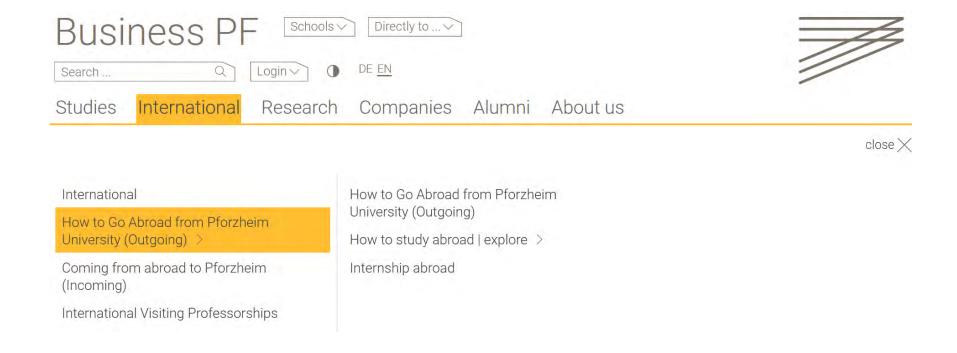
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Website of Pforzheim Business School









Suchen ...

Website of Pforzheim Business School





Auslandssemester an einer unserer Partnerhochschulen

SIK Informationsveranstaltung für Zweitsemester im SS2025 am Mittwoch, 26.03.2025 von 13:45 - 15:15 Uhr im Audimax

Liebe Studierende,
am Mittwoch, 26.03.2025 findet von 13:45 - 15:15 Uhr im Audimax unsere
traditionelle Silk Informationsveranstaltung für die Zweitsemester aller
Studiengänge der Fakultät Wirtschaft und Recht sowie W-ING statt.

Studierende stellen ihre Erfahrungen im Auslandssemester vor.

Annika Klein vom Akademischen Auslandsamt sowie Susanne Glas, Study
Abrand Audiere der Fakultät in zeiten ihren und Singen Auslandsementere an.

MITTWOCH, 26.03.2025
13:45 - 15:15 UHR







Experience Reports







Learning Agreement





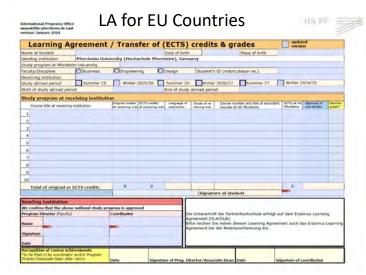


Creation of your Learning Agreement

- Some interdisciplinary courses are particularly well suited for credit transfer
- These can be found at almost every partner university
- For detailed information about the courses, see website (tab "Content Equivalence")

businesspf.hs-

pforzheim.de/international/ihr weg ins auslandssemester ex plore/formale und inhaltliche aequivalenz von veranstaltung en im auslandssemester



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| 2 | | | | | | | | |
| 1 | g ireotypon | at receiving tret, at a | econgret. est- | ction coverg incl. | courses at | HS Morzheim | Pforshaim coordinate | grade* |
| Course title at receiving | | Original credits (60) | TS credits Lamp | segment Grade of re- | | niber and title of accordant | SCTS at HS Approval to | |
| tudy program at re | | | Circ or | and antone per | - | | | |
| tart of study abroad per | | Weige 202 | | study abroad pen | | Denning St. | Marries, 5054/51 | |
| teceiving institution study abroad period | Summer 25 | Winter 202 | ene 🗆 su | nmer 26 Wint | or 2026/27 | Summer 27 | Winter 2024/21 | |
| Faculty/Discipline | Ottusiness | OEngineering | Openge | Student | s ID (matrici | ilation no.) | | |
| Study program at Pforzh | | | - | | | | | |
| Sending institution | Pforzheim Univ | versity (Hochsch | ule Pforzheim) | Germany | | | | |
| Name of student | | | Date o | f birth | | Place of birth | | |
| | greement | / Transfe | er of (EC | TS) credit | s & gr | ades | updated version | |







Equivalence of content

The following interdisciplinary courses are particularly suitable for credit transfer during a semester abroad:

1.GMT3310 / Special Business Administration – Elective in the 6th semester, 6 ECTS Any business administration course abroad can be credited here, preferably with a specific industry focus.

2.GMT3013 / Strategic Management, 6th semester, 3 ECTS Choose a course abroad that includes strategic management (course titles such as "Corporate Strategy", "Strategic Management", etc.).

3.GMT4100 / Management Seminar, usually 7th semester, 5 ECTS You can choose any business-related course abroad for this module. The assessment must typically include a written paper and a presentation.

4.ESR 3100 / Ethics and Social Responsibility, 6th semester, 5 ECTS

Choose a course abroad that covers topics related to sustainable development or business and corporate ethics (CSR, Business Ethics, Sustainable Development, Environmental Economics, International Migration, etc.).

Degree-specific subjects:

In particular, the elective module in the 6th semester (6 ECTS) is suitable.

The modules/courses taken abroad must be thematically attributable to the content of the study program's focus area.

At BIB, students will complete the 12 credits for international specialization through studies abroad.

SPO Study and examination regulations BIB (PO2019)



W_BIB/2015: Studien- und Prüfungsplan für den betriebswirtschaftlichen Bacheior-Studiengang "BW / International Business (B.Sc.)" ab Studienbeginn WS 2019/2020 - PO2019

Stand: 03.02.2022

| | | | | | | | _ | i. Studier | | | | | | _ | 8tudlen | | | | | | Prüfun | geleletung | en |
|-----|--|--|--------------------------|------------|---|---------|---|----------------|---|----------------|---|------------------|--------|--------|-----------------|------|--|-----------------------------|----------------|-----------------------|-------------------|---------------------------------|---|
| | Module und Lehrveranstaltungen | Modules and Courses | Modul-/ LV- Nummer | LV-8praohe | | Credits | | Sem Credits | | Sem Credits | | Bern. Credits | 4. Sem | | Fraxis 8W8 0 | sem. | 6.8en Ausland: dienseme 8W8 C | sstu- ster ¹⁾ | 7. 8: 8W8 (| Prüfungs- semester | Prüfungsart | Klausur- dauer in Minuten | Gewichtung für d Notenbildung im bzw. 2. Studienabschnit |
| 1. | Aligemeine Handlungskompetenz | General Skills and Competencies | 8IC1060 | | 3 | 4 | | | | | | | | | | | | | | | | | |
| | Sozial- und Methodenkompetenz | Social and Methodical Competencies | 8IC1041 8IC1105 / | D | | | 1 | 2 | | | | | | | - | | | | - | 1. | UPL | | 2 |
| | Cross-Cultural Competencies | Cross-Cultural Competencies | 8IC1106 | F/8 | | | | | | | 2 | 2 | | | \perp | | | | | 3. | PLH/PLR | | |
| 2 | Recht I | Lawi | LAW1010 | | 4 | 5 | | | | | | | | -1 | | | | | | | | | |
| | Vertragsmanagement I | Business Law I | LAW1011 | D | | | 4 | 5 | | | | | | _ | | | | | | 1. | PLK | 60 | 5 |
| 8. | Einführung in die Allgemeine Betriebswirtschaftsiehre I | Foundations of General Management I | GMT1200 | | 6 | 6 | | | | | | | | | | | | | | | | | |
| | Buchführung | Foundations of Accounting | GMT1011 | D | | | 2 | 2 | | | | | | | | | | | | 1. | UPL | 60 | 4 |
| | Grundlagen der Betriebswirtschaftslehre I | Foundations of Business Administration I | GMT1203 | D | | | 4 | 4 | | | | | | - | | | | | _ | 1. | PLK | 60 | |
| 4. | Grundlagen der Volkswirtschaftslehre I | Foundations of Economics I | ECO1040 | | 4 | 6 | | | | | | | | | | | | | | | | | 6 |
| | Introduction and Microeconomics | Introduction and Microeconomics | ECO1041 | E | | | 4 | 6 | | | | | | _ | | | | | _ | 1. | PLK | 60 | |
| 6. | Grundlagen der Mathematik | Mathematical Foundations for Business | AQM1040 | | 4 | 5 | | | | | | | | | | | | | | | | | |
| | Grundlagen der Analysis und Linearen Algebra | Analysis/Linear Algebra | AQM1043 | D | | | 2 | 3 | | | | | | | | | | | | 1. | PLK | 90 | 5 |
| | Grundlagen der Finanzmathematik | Fundamentals of Financial Mathematics | AQM1042 | D | | | 2 | 2 | | | | | | | | | | | | 1. | PLK | 60 | |
| 8. | Einführung in die Wirtschaftsinformatik | Computers in Business - Foundations | BI 81060 | | 4 | 5 | | | | | | | | 1 | | | | | | | | | |
| | Einführung in die Wirtschaftsinformatik | Computers in Business - Foundations | BI81051 | D | | | 2 | 2 | | | | | | | | | | | | | | | |
| | Übungen am Rechner | Computers in Business - Applications Hands-on- | BI81052 | D | | | 1 | 2 | | | | | | | | | | | | 1. | PLK+PLL | 60 | 4 |
| | IT-Lernmodule der E-learning-Plattform der Hochschule | Training Computers in Business - E-Learning Based Foundations for Applications | BI81053 | D | | | 1 | 1 | | | | | | 1 | | | | | | 1. | UPL | | |
| 7. | Recht II | Law II | LAW1200 | | 6 | 6 | | | | | | | | _ | | | | | | | | | |
| | Vertragsmanagement II und Kreditsicherungsrecht | Business Law II and Property Law and Law of Secured Transactions | LAW1201 | D | | | | | 6 | 6 | | | | | | | | | | 2. | PLK | 90 | 6 |
| 8. | Grundlagen der Allgemeinen Betriebswirtschaftslehre II | Foundations of General Management II | GMT1210 | | 4 | 5 | | | | | | | | | | | | | | | | | 5 |
| | Grundlagen der Betriebswirtschaftslehre II | Foundations of Business Administration II | GMT1023 | D | | | | | 4 | 5 | | | | | | | | | | 2. | PLK | 60 | |
| 9. | Grundlagen der Volkswirtschaftslehre II | Foundations of Economics II | ECO1210 | | 4 | 5 | | | | | | | | | | | | | | | | | 5 |
| | Makročkonomie | Macroeconomics | E001012 | E | | | | | 4 | 5 | | | | _ | | | | | _ | 2. | PLK | 60 | |
| 10. | Quantitative Methoden I | Quantitative Methods I | AQM1140 | | 4 | 5 | | | | | | | | | | | | | | | | | |
| | Deskriptive Statistik Mathematische Optimierung | Descriptive Statistics Mathematical Octimization | AQM1141 AQM1142 | D | | | | | 2 | 3 | | | | _ | | | | | | 2. | PLK PLK | 60 60 | 5 |
| | | | | | | | | | - | | | | | _ | | | | | | ۷. | FLK | 80 | |
| 11. | Unternehmensbesteuerung Unternehmensbesteuerung | Business Taxation Business Taxation | TAX1010 TAX1011 | D | 4 | 5 | | | 4 | 5 | | | | | | | | | | 2. | PLK | 90 | 5 |
| 12. | Wirtschaftskommunikation im Internationalen Umfeld | Business Communication in the International | IBU1010 | | 4 | 5 | | | | - | | | | T | | | | | | - | 120 | | |
| _ | Business Communication | Business Communication | IBU1011 | E | | | | | 2 | 2 | | | | | | | | | | 2. | PLK | 45 | |
| | Sprachtest I (Englisch) | Language Test I (English) | | E | | | | | | | | | | | | | | | | 2. | UPL | | 5 |
| | Français économique et commercial / Español econômico y comercial | Business French / Business Spanish | IBU1015/ IBU1016 | F/8 | | | | | 2 | 3 | | | | | | | | | | 2. | PLR/PLH/PLK | 45 | |
| | Sprachtest II (Französisch oder Spanisch) ²⁾ | Language Test II (French or Spanish) | | F/8 | | | | | | | | | | | | | | | | 2. | PVL ²⁾ | | |
| 13. | Grundlagen der Kostenrechnung | Foundations of Management Accounting | GMT2100 | | 4 | 5 | | | | | | | | \neg | | | | | \neg | | | | 5 |
| _ | Kostenrechnung | Menagement Accounting | GMT2101 | D | | | | | | | 4 | 5 | | - | - | | | | _ | 3. | PLK | 90 | _ |
| 14. | International Economics International Economics | International Economics International Economics | ECO2100 ECO2011 | E | 4 | 5 | | | | | 4 | 5 | | | | | | | | 3. | PLK | 60 | 5 |
| | Quantitative Methoden II | Quantitative Methods II | AQM2040 | - | | | | | | | _ | - | | _ | | | | | | - 2. | FLA | - 00 | |
| 16. | Guantitative Methoden II Grundlagen der Induktiven Statistik | Quantitative Methods II Inferential Statistics | AQM2040 AQM2101 | D | 4 | 5 | | | | | 2 | 3 | | | | | | | | 3. | PLK | 60 | 5 |
| | Operations Research | Operations Research | AQM2041 | 0 | | | | | | | 2 | | | - 1 | | | | | | 3 | PLR/PLH/PLL | | |

SPO Study and examination regulations BIB (PO2019)



| 18. | Introduction to International Business | Introduction to International Business | IBU2100 | | 5 | 6 | | | | | | | | | | | | | | | 20000 | | 6 |
|-----|--|---|---|---------------------------------|---|----|-------|-----|-------|------|----|--------|---|---|----|-------------------|----------------------|--|--|----------------------------|--|----|----|
| | Introduction to International Business | Introduction to International Business | IBU2101 | E | | | | | 5 | 6 | | | - | | | | | | | 3, | PLK/PLH/PLR | 90 | |
| 7. | Rahmenbedingungen im Internationalen Umfeld (L'économie, les Institutions, le société et le monde du travell en France / Economie, instituciones, sociedad y el mundo (aboral en países hispanohabientes | International political, economio and codel environment i French Economy, Political institutions and Society/Sponsis and Ibero-American Economy, Political institutions and Society | (BU2090 IBU2091 IBU2092 | F/8 | 4 | 6 | | | 4 | | | | | | | | | | | 3. | PUH+PLR | | É |
| | Vertiefungen und Anwendungen der VWL. Wilssenschaftliches Arbeiten; Medienkompetenz, Informationsgewinnung-recherche. | Advanced Studies and Applications in Economics Scientific Writing; Media Competence and Information Research | E002110 | D | 3 | 5 | | | | , | - | | | | | | | | | 3. | PVC | | Š |
| | Wirtschaftspolitisches Beminar | Seminar in Economic Policy | E002112 | E | | | | | | 1 | 2 | . 4 | | | | | | | | 4 | PUH+PLR | | |
| | Blianzierung und Finanzwirtschaft Blianzierung, investition und Finanzierung i Blianzierung, investition und Finanzierung II | Financial Management Financial Accounting, investments and Finance I Financial Accounting, investments and Finance II | GMT2110 GMT2111 GMT2112 | D D | 6 | 7 | | | | | 2 | 3 4 | | | | | | | | 4. | PLK | 90 | 7 |
| 0. | Recht-Vertiefung International Business Law | Advanced Law international Business Law | LAW2020 LAW2024 | E | 4 | 5 | | | | | 4 | 5 | | | | | | | | 4. | PLK | 90 | 5 |
| | Techniques in International Business Techniques in International Commerce International Management and negotiation skills | Techniques in International Business Techniques in International Commerce International Management and negotiation skills | IBU2130 IBU2133 IBU2132 | E | 6 | 7 | | | | | 2 | | | | | | | | | 4. | PLK UPL | 60 | 5 |
| | Analyse internationaler sozial- und wirtschaftswissenschaftlicher Daten | Computer-eided analysis of data in social- and economic sciences | AQM2111 | E | | | | | | | 2 | | | | | | | | | 4. | PLR/PLH/PLP | | |
| 2. | Rahmenbedingungen im internationalen Umfeld II Plan d'entreprise / Plan de necodo | international political, economic and cocial environment II Business Plan | IBU2140 (BU2141/ | F/8 | 4 | 7 | | | 1 | | | | | | | | | | | | 1300 | | 7 |
| | Praxiscemester Arcetserfehrung Praxissemester Begleitende Vorlesung (Block/eranstaltung) | Internchip Bemester Internship Accompanying course of the internship | IBU2142 IN 88020 IN 83021 IN 83022 | 0 | 2 | 28 | | | | | 4 | 7 | | | 26 | | | | | 4. 5. | PLH+PLR UPL UPL | | |
| | Unternehmensführung | Buciness Management | GMT3100 | | 4 | 5 | | - | | | | | | | | | | - | | | | | |
| | Betriebsw. Unternehmensplansplei ⁶ Strateolsches Management | Management Simulation Strategic Management | GMT3025 GMT3013 | EF/8 | | | | | | | | | | 2 | 2 | 2 | 3 | | | £. | UPL PLK | 60 | 3 |
| 16. | Branchenorientierte BWL Spezielle BWL - Wahlfach ² | Management in Specific Industries Industries - Electives | GMT3400 siehe Anlage W_alle@WL_S G_WFFs | D und E | 5 | ē | | | | | | | | | | 5 | 6 | | | 6. | sinhe Anlage W_sile@WL_SG_ WPFs | | 6 |
| 8. | Betriebswirtschaftliche Zusammenhänge und Vertiefungen Menagementseminer | Advanced Topics in Management Management Seminar | GMT4100 GMT4101 | | 2 | ś | | | | | | | | I | | 2 | 5 | | | 6. | PLRIPLH PLRIPLM | | 5 |
| 17. | Ethik und Gesellschaftliche Verantwortung WPFs Ethik und Gesellschaftliche Verantwortung ⁵ | Ethios and Social Responsibility Ethios and Social Responsibility - Electives | E 8R3100 siehe Anlage W_sheEWL_S G_WPFs | D und E | 4 | 5 | | | | | | | | | | | 5. | | | 6. | siehe Anlage W_ale@WL_SG_ WPFs | | ŧ |
| | WPF: Internationale Spezialisierung ⁶⁾ a) Marketing b) Accounting and Finance c) international General Track | Electives: international Specializations a) Marketing b) Accounting and Finance c) International General Track | IBU3600 MKT3601 ACC3601 IBU3601 | E | 8 | 12 | | | | | | | | | | (8) (8) (8) | (12) (12) (12) | | | 6 6 6 | | | 12 |
| 9. | Doc der d'études / Ectudios Individuales ²⁾ - Advanced Marketing - Advance Finances Accounting - Advance Holling - Advanced Holling - Advanced Holling - Advanced Logistics - General Management - Environment Analysis | Electives: Individual Studies - Advanced Marketing - Advance Finance&Accounting - Advances HRM - Advances HRM - Advanced Logistics - General Management - Environment Analysis | IBU4090 IBU4091 IBU4092 IBU4093 IBU4094 IBU4095 IBU4096 | F/8 F/8 F/8 F/8 F/8 | 2 | 5 | | | | | | | | | | | | (2) (2) (2) (2) (2) (2) | 00000000000000000000000000000000000000 | 7. 7. 7. 7. 7. | PLH+PLR PLH+PLR PLH+PLR PLH+PLR PLH+PLR PLH+PLR | | Š |
| | Projektarbeit / Fallctudien Projects / Case Studies (PCS) | Projects / Case Studies Projects / Case Studies (PCS) | IBU4030 IBU4031 | E | 3 | 7 | | | | | | | | | | | | 3 | 7 | 7. | PLP | | 7 |
| H. | Absohlussprüfungsielstung Fachvissenschaftliches Kolloquium Mündliche Bachelon-Prüfung ^E l | Finals Scholarly Colloquium Oral Examination | EXA4999 COL4999 ORA4999 | D F/8 | 2 | 5 | | | | | | | | | | | | 2 | 2 | 7, | UPL PUM | | 3 |
| 22 | Thesis ⁷⁾ | Thesis | THE4888 | D und E | 0 | 12 | | | - 1- | | | | 1 | | | | | 0 | 12 | 7. | PLT | | 12 |
| | Summa Studiengang | | No. | | | | 23 29 | 196 | 11 74 | 1 18 | 22 | 2 1 10 | | 4 | 16 | 21 | \$1 | 7 | | | | | |

SPO Study and examination regulations BIB (PO2024)



Anlage W_BIB_2024: Study and examination plan for the bachelor's degree program in business administration BBA/International Business (B.Sc.) (PO2024 - from start of study SS 2024)

Status: 05.02.2025

| | | | | | | | | Study 5 | Section | 1 | | | | | Study 5 | Section : | 2 | | | | | Ex | amination | |
|-----|---|---|----------------------|----------|----------|------|----------|---------|---------|---------|----------|---------|----------|---------|----------|-----------|------|---------|-------------------|---------|---------------------------------|------------------------------------|-------------|-----------------------|
| | | | | | t | otal | 1. | Sem | 2. | Sem | 3. | Sem. | 4. | Sem. | | iem. | | em. | 7. 8 | iem. | | | written | Weighting for the |
| | Module und Lehrveranstaltungen | Modules and Courses | Module/ | Teaching | | | | | | | | | | | | mship | | nester | | | Exam | Type of Exam | exam | formation of grades I |
| | | | Course No. | Language | hours | | | | | | | | | | hours | nester | | oad1) | | | Semester | Type of Exami | duration in | the 1st rsp. 2nd stud |
| | | | | | per veek | | week | credita | week | credita | per week | credits | per week | credits | per week | credita | week | credita | hours per week | credits | | | minutes | section |
| 1. | Aligemeine Handlungskompetenz | General Skills and Competencies | SIC1070 | | 3 | 4 | | | | | | | | | | | | | | | | | | |
| - | Sozial- und Methodenkompetenz | Social and Methodical Competencies | SIC1071 | E | Ť | - | 1 | 2 | | | | | | | | | | | | | 1. | UPL | | |
| | | | | | | | <u> </u> | | | | | | | | | | | | | | To be | | | |
| | Nachwels der Sprachkompetenz Deutsch B1 Im hochschuleigenen Test | German B1 according to university test | SIC1502 | D | | | | | | | | | | | | | | | | | by the time of graduation | UPL | | 2 |
| | Sprachtest I (Englisch) | Language Test I (English) | | E | | | | | | | | | | | | | | | | | 1. | UPL | | |
| | Sprachtest II (Französisch oder Spanisch) ²⁾ | Language Test II (French or Spanish) ²⁾ | | F/S | | | | | | | | | | | | | | | | | 1. | PVL ²⁾ | | |
| | Cross-Cultural Competencies | Cross-Cultural Competencies | SIC1105 / SIC1106 | F/S | | | | | | | 2 | 2 | | | | | | | | | 3. | PLH/PLR | | |
| 2. | Grundlagen des Vertragsrechts | Foundation of Contract Law | LAW1050 | | 4 | 5 | | | | | | | | | | | | | | | | | | 5 |
| | Grundlagen des Vertragsrechts | Foundation of Contract Law | LAW1051 | E | | | 4 | 5 | | | | | | | | | | | | | 1. | PLK | 60 | , |
| 3. | Betriebswirtschaftslehre I | Business Administration I | GMT1300 | | 6 | 6 | | | | | | | | | | | | | | | | | | |
| - | Grundlagen der Rechnungslegung | Foundations of Accounting | GMT1302 | E/D | - | - | 2 | 2 | | | | | | | | | | | | | 1. | UPL | 60 | 4 |
| | Management betrieblicher Funktionen | Management of Business Functions | GMT1301 | E/D | | | 4 | 4 | | | | | | | | | | | | | 1. | PLK | 60 | |
| _ | | | | | ٠. | - | | | | | | | | | | | | | | | | | | |
| 4. | Volkswirtschaftsiehre i | Economics I | ECO1050 ECO1051 | E | 4 | 6 | 4 | 6 | | | - | | | | | | | | | | 1. | PLK | 60 | 6 |
| | Introduction and Microeconomics | Introduction and Microeconomics | ECOTOST | | | | 4 | | | | | | | | | | | | | | 1. | PLK | 80 | |
| 5. | Mathematik | Mathematics | AQM1050 | | 4 | 5 | | | | | | | | | | | | | | | | | | |
| | Analysis und Lineare Algebra | Analysis and Linear Algebra | AQM1043 | E | | | 2 | 3 | | | | | | | | | | | | | 1. | PLK | 90 | 5 |
| | Finanzmathematik | Financial Mathematics | AQM1051 | E | | | 2 | 2 | | | | | | | | | | | | | 1. | PLK | 60 | |
| 6. | Information Systems | Information Systems | BI \$1060 | | 4 | 5 | | | | | | | | | | | | | | | | | | |
| | Business Information Systems | Business Information Systems | BIS1061 | Е | | | 2 | 2 | | | | | | | | | | | | | | | | 4 |
| | Information Systems Hands-on Training | Information Systems Hands-on-Training | BIS1062 | Е | | | 2 | 2 | | | | | | | | | | | | | 1. | PLK+PLL | 60 | 4 |
| | Information Systems Self Study Unit | Information Systems Self Study Unit | BIS1063 | E | | | | 1 | | | | | | | | | | | | | 1. | UPL | | |
| 7. | Recht im Unternehmen | Corporate Law | LAW1400 | | 6 | 6 | | | | | | | | | | | | | | | | | | |
| | Vertragsmanagement | Contract Management | LAW1401 | E | | | | | 4 | | | | | | | | | | | | | | | 6 |
| | Verträge und Digitalisierung | Contracts and Digitalization | LAW1402 | E | | | | | 2 | - 6 | | | | | | | | | | | 2. | PLK | 90 | |
| 8. | Betriebswirtschaftslehre II und Unternehmensbesteuerung | Business Administration II and Corporate Taxation | GMT1310 | | 5 | 5 | | | | | | | | | | | | | | | | | | 5 |
| | Management: Strukturen und Entscheidungen | Management: Organizational Structures and Decisions | GMT1311 | E/D | | | | | 2 | 2 | | | | | | | | | | | 2. | PLK | 120 | • |
| | Unternehmensbesteuerung | Corporate Taxation | TAX1012 | E/D | | | | | 3 | 3 | | | | | | | | | | | ٤. | FER | 120 | |
| 9. | Volkswirtschaftslehre II | Economics II | ECO1150 | | 4 | 5 | | | | | | | | | | | | | | | | | | _ |
| | Makročkonomie | Macroeconomics | EC01151 | E | | | | | 4 | 5 | | | | | | | | | | | 2. | PLK | 60 | 5 |
| 10. | Deskriptive Statistik und Mathematische Optimierung | Descriptive Statistics and Mathematical Optimization | AQM1150 | | 4 | 5 | | | | | | | | | | | | | | | | | | 5 |
| | Deskriptive Statistik | Descriptive Statistics | AQM1151 | E | | | | | 2 | 3 | | | | | | | | | | | 2. | PLK | 60 | 3 |
| | Mathematische Optimierung | Mathematical Optimization | AQM1142 | E | | | | | 2 | 2 | | | | | | | | | | | 2. | PLK | 60 | |
| 11. | Wirtschaftskommunikation im internationalen Umfeld | Business Communication in the International environment | IBU1010 | | 4 | 5 | | | | | | | | | | | | | | | | | | |
| | Business Communication | Business Communication | IBU1011 | Е | | | | | 2 | 2 | | | | | | | | | | | 2. | PLK | 45 | 5 |
| | Français des affaires / Español de negocios | Business French / Business Spanish | IBU1017/ IBU1018 | F/S | | | | | 2 | 3 | | | | | | | | | | | | PVL ^{®)} +PLR/PLH/ PLK | 45 | |
| 12. | Grundlagen der Kosten- und Leistungsrechnung | Foundations of Cost and Performance Accounting | GMT2250 | | 4 | 5 | | | | | | | | | | | | | | | | | | 5 |
| | | Foundations of Cost and Performance Accounting | GMT2251 | E/D | | | _ | | _ | | | | _ | | | | | | _ | | | | 90 | |

SPO Study and examination regulations BIB (PO2024)



| | | | | | | | | Study S | Section | 1 | | | | | Study 5 | Section : | 2 | | | | | Ex | amination | |
|----------|---|---|---|----------------------|----------|---------|------------------|---------|-----------|--------|----------|---------|----------|---------|----------|-----------------|------|---------|-------------------|------|----------|-------------------------------------|------------------------|-----------------------------------|
| | | | | | t | otal | 1. | . Sem | 2. | Sem | 3. | Sem. | 4. | Sem. | 5.8 | | 6.Se | | 7. 8 | em. | | | written | Weighting for the |
| | Module und Lehrveranstaltungen | Modules and Courses | Module/ Course No. | Teaching Language | | | | | | | | | | | | mship nester | Seme | | | | Exam | Type of Exam | exam | formation of grades in |
| | | | Course No. | Language | hours | | hours ge week | credita | hours per | | hours | | hours | | hours | | | | hours per week | | Semester | Type of Exam | duration in minutes | the 1st rsp. 2nd study section |
| | | | | | Der veek | credita | week | Crecis | week | credia | per week | credits | per week | credits | per week | credita | week | crecita | week | Owon | | | THE ISSUED | oconon |
| 13. | Management Digitaler Transformation | Managing Digital Transformation | GMT2300 | | 4 | 5 | | | | | | | | | | | | | | | | | | |
| | Unternehmensführung im digitalen Zeitalter | Management in the Digital Age | GMT2301 | E/D | | | | | | | 2 | | | | | | | | | | | | | 5 |
| | Digitale Transformation: Technologien und | Digital Transformation:Technologies and Application Areas | GMT2302 | E/D | | | | | | | | 5 | | | | | | | | | 3. | PLK | 90 | |
| \vdash | Ariwendungsfelder | Areas | | | | | | | | | 2 | | | | | | | | | | | | | |
| 14. | International Economics | International Economics | ECO2100 | | 4 | 5 | | | | | | | | | | | | | | | | | | 5 |
| <u> </u> | International Economics | International Economics | EC02011 | E | _ | | - | | - | _ | 4 | 5 | - | | | | | | | | 3. | PLK | 60 | |
| 15. | Induktive Statistik und Quantitative Analytics | Inferential Statistics and Quantitative Analytics | AQM2060 | | 4 | 5 | | | | | | | | | | | | | | | | | | |
| - | Induktive Statistik | Inferential Statistics | AQM2061 | E | | | | | | | 2 | 3 | | | | | | | | | 3. | PLK PLR/PLH/PLL/PL | 60 | 5 |
| \Box | Quantitative Analytics | Quantitative Analytics | AQM2062 | E | | | | | | | 2 | 2 | | | | | | | | | 3. | M | | |
| 16. | Introduction to International Business | Introduction to International Business | IBU2100 | | 5 | 6 | | | | | | | | | | | | | | | | | | _ |
| | Introduction to International Business | Introduction to International Business | IBU2101 | E | | | | | | | 5 | 6 | | | | | | | | | 3. | PLK/PLH/PLR | 90 | 6 |
| 17. | Rahmenbedingungen im Internationalen Umfeld I | International political, economic and social environment i | IBU2090 | | 4 | 6 | | | | | | | | | | | | | | | | | | 6 |
| | La France aujourd'hui / Coyuntura española y latinoamericana | France today / Economic Situation in Spain and Latin America | IBU2093/IBU 2094 | F/S | | | | | | | 4 | 6 | | | | | | | | | 3. | PLH+PLR | | • |
| 18. | Vertiefungen und Anwendungen der VWL | Advanced Studies and Applications in Economics | ECO2110 | | 3 | 5 | | | | | | | | | | | | | | | | | | |
| | Wissenschaftliches Arbeiten; Medienkompetenz, Informationsgewinnung/-recherche | Scientific Writing; Media Competence and Information Research | EC02111 | E | | | | | | | 1 | 1 | | | | | | | | | 3. | PVL | | 5 |
| \vdash | Wirtschaftspolitisches Seminar | Seminar in Economic Policy | EC02112 | E | | | _ | | _ | | | | 2 | 4 | | | | | | | 4. | PLH+PLR | | |
| 19. | Bilanzierung und Finanzmanagement | Financial Accounting and Financial Management | GMT2350 | | 6 | 7 | | | | | | | | | | | | | | | | | | |
| | Bilanzlerung und Finanzmanagement i | Financial Accounting and Financial Management I | GMT2351 | E/D | | | | | | | | | 4 | 3 | | | | | | | 4. | PLK | 90 | 7 |
| <u> </u> | Bilanzlerung und Finanzmanagement II | Financial Accounting and Financial Management II | GMT2352 | E/D | | | - | | - | _ | - | | 2 | 4 | | | | | | | | | | |
| 20. | Recht-Vertiefung | Advanced Law | LAW2020 | | 4 | 5 | | | | | | | | | | | | | | | | | | 5 |
| | International Business Law | International Business Law | LAW2024 | E | | | | _ | | | | | 4 | 5 | | | | | | | 4. | PLK | 90 | |
| 21. | Digitalization for International Management | Digitalization for International Management | IBU2160 | | 6 | 7 | | | | | | | | | | | | | | | | | | |
| | Fundamentals in Digitalization for International Management | Fundamentals in Digitalization for International Management | IBU2161 | E | | | | | | | | | 2 | 2 | | | | | | | 4. | PLK | 60 | 5 |
| - | International Negotiation Strategies | International Negotiation Strategles | IBU2162 | E | | | - | | | | | | 2 | 2 | | | | | | | 4. | UPL | | |
| | Analyse Internationaler sozial- und wirtschafts- wissenschaftlicher Daten | Data Analytics in Social and Economic Sciences | AQM2163 | E | | | | | | | | | 2 | 3 | | | | | | | 4. | PLR/PLH/PLP | | |
| 22. | Rahmenbedingungen im Internationalen Umfeld II | International political, economic and social environment II | IBU2140 | | 4 | 7 | | | | | | | | | | | | | | | | | | 7 |
| | Plan d'entreprise / Plan de Empresa | Business Plan | IBU2141/ IBU2143 | F/S | | | | | | | | | 4 | 7 | | | | | | | 4. | PLH+PLR | | |
| 23 | Praxissemester | Internship Semester | IN \$3020 | | 2 | 28 | | | | | | | | | | | | | | | | | | |
| | Arbeitserfahrung Praxissemester | Internship | INS3021 | E/D | | | | | | | | | | | 0 | 26 | | | | | 5. | UPL | | |
| | Begleitende Vorlesung (Blockveranstaltung) | Accompanying course of the internship | INS3022 | E | | | | | | | | | | | 2 | 2 | | | | | 5. | UPL | | |
| 24. | Unternehmensführung | Business Management | GMT3100 | | 4 | 5 | | | | | | | | | | | | | | | | | | |
| | Betrlebsw. Unternehmensplanspiel ⁽⁴⁾ | Management Simulation ⁶⁾ | GMT3025 | E/F/S | | | | | | | | | | | 2 | 2 | | | | | 5. | UPL | | 3 |
| | Strategisches Management ^{®)} | Strategic Management ⁴⁾ | GMT3013 | E | | | | | | | | | | | | | 2 | 3 | | | 6. | PLK | 60 | |
| 25. | Branchenorientierte BWL | Management in Specific Industries | GMT3400 | | 5 | 6 | | | | | | | | | | | | | | | | | | |
| | Spezielle BWL - Wahlfach | Industries - Electives | siehe Anlage "PO2024: WPF für BWL | E/D | | | | | | | | | | | | | 5 | 6 | | | 6. | see attachment BWL-WPF PO2024 | | 6 |
| 26. | Betriebswirtschaftliche Zusammenhänge und Vertiefungen | Advanced Topics In Management | GMT4100 | | 2 | 5 | | | | | | | | | | | | | | | | | | 5 |
| | Managementseminar ^{a)} | Management Seminar ^{®)} | GMT4101 | E | | | | | | | | | | | | | 2 | 5 | | | 6. | PLR/PLH/ PLP/PLM | | |
| 27. | Ethik und Gesellschaftliche Verantwortung | Ethics and Social Responsibility | ESR3100 | | 4 | 5 | | | | | | | | | | | | | | | | | | |
| | WPFs Ethik und Gesellschaftliche Verantwortung | Ethics and Social Responsibility - Electives | siehe Anlage "PO2024: WPF für BWL | E/D | | | | | | | | | | | | | 4 | 5 | | | 6. | see attachment BWL-WPF PO2024 | | 5 |

SPO Study and examination regulations BIB (PO2024)



| _ | | | | | - | | _ | | | | | | | | $\overline{}$ | | | | | | | | |
|-----|--|--|---------|---------|-----|-----|----|----|----|----|----|----|----|----|---------------|----|-----|------|-----|-----|----|---------|------------|
| 28. | WPF: Internationale Spezialisierung ⁽⁾ | Electives: International Specializations® | IBU3600 | | 8 | 12 | | | | | | | | | | | | | | | | | |
| | a) Marketing Track | a) Marketing Track | MKT3601 | E | | | | | | | | | | | | | (8) | (12) | | | 6. | | 12 |
| | b) Accounting and Finance Track | b) Accounting and Finance Track | ACC3601 | E | | | | | | | | | | | | | (8) | (12) | | | 6. | | " <u>-</u> |
| | c) International General Track | c) International General Track | IBU3601 | E | | | | | | | | | | | | | (8) | (12) | | | 6. | | |
| | d) Digital Management Track | d) Digital Management Track | IBU3604 | E | | | | | | | | | | | | | (8) | (12) | | | 6. | | |
| 29. | Dossier d'études / Estudios individuales ⁵⁾ | Electives: Individual Studies ⁽¹⁾ | IBU4090 | | 2 | 5 | | | | | | | | | | | | | | | | | |
| | - Advanced Marketing | - Advanced Marketing | IBU4091 | F/S | | | | | | | | | | | | | | | (2) | (5) | 7. | PLH+PLR | |
| | - Advance Finance&Accounting | - Advance Finance&Accounting | IBU4092 | F/S | | | | | | | | | | | | | | | (2) | (5) | 7. | PLH+PLR | |
| | - Advanced HRM | - Advanced HRM | IBU4093 | F/S | | | | | | | | | | | | | | | (2) | (5) | 7. | PLH+PLR | 5 |
| | - Advanced Logistics | - Advanced Logistics | IBU4094 | F/S | | | | | | | | | | | | | | | (2) | (5) | 7. | PLH+PLR | |
| | - General Management | - General Management | IBU4095 | F/S | | | | | | | | | | | | | | | (2) | (5) | 7. | PLH+PLR | |
| | - Environment Analysis | - Environment Analysis | IBU4096 | F/S | | | | | | | | | | | | | | | (2) | (5) | 7. | PLH+PLR | |
| 30. | Projektarbeit / Fallstudien | Projects / Case Studies | IBU4030 | | 3 | 7 | | | | | | | | | | | | | | | | | , |
| | Projects / Case Studies (PCS) | Projects / Case Studies (PCS) | IBU4031 | E | | | | | | | | | | | | | | | 3 | 7 | 7. | PLP | · · |
| 31. | Abschlussprüfungsleistung | Finals | EXA4999 | | 2 | 5 | | | | | | | | | | | | | | | | | |
| | Fachwissenschaftliches Kolloquium | Scholarly Colloquium | COL4999 | F/S/E/D | | | | | | | | | | | | | | | 2 | 2 | 7. | UPL | 3 |
| | Mündliche Bachelor-Prüfung 4) | Oral Examination® | ORA4999 | F/S/E | | | | | | | | | | | | | | | 0 | 3 | 7. | PLM | |
| 32. | Thesis ⁷⁾ | Thesis ⁷ 1 | THE4999 | F/S/E/D | 0 | 12 | | | | | | | | | | | | | 0 | 12 | 7. | PLT | 12 |
| | Summe Studiengang | Total study program | | | 128 | 210 | 28 | 29 | 27 | 81 | 24 | 30 | 22 | 30 | 4 | 30 | 21 | 31 | 7 | 28 | | | |

- 1) Students in the program must spend the semester studying abroad in a foreign language, successfully completing courses of at least 22.5 credits.
 - The modules can be taken abroad not only in the stated foreign languages, but also in the second compulsory foreign language (French or Spanish).
 - Students in the program are eligible to apply for a double-degree program provided they have completed their first year of study with an average grade of better than 2.7.
 - Students who have obtained their university entrance qualification abroad are exempt from the requirement to complete a semester of study abroad.
 - In cases of hardship, the examination board of the program may exempt students from the requirement to complete a semester abroad.
- Examination prerequisite for the French- or Spanish-language courses of the first and second study section.
 - The choice of the language to be taken into account for the calculation of the certificate grade is made by mail to the examination office at the end of the 3rd semester if both language tests (F/S) are passed suppressfully
- 3) With the approval of the examination board of the study program, it is alternatively possible to take a business simulation in German or English.
- 4) Courses not taken abroad can be selected from the ISP program at the university within the framework of the selected specialization, with the exception of SIK subjects and those already taken in semesters 1 5. The type of examination duration and, if applicable, the duration of the written examination depend on the chosen offerings of the university abroad or the ISP program. All 12 credits of the electives: International Specialization are to be taken uniformly from one of the offered tracks.
- 5) One course is to be selected. Alternative courses offer possible.
- Languages of the oral exam: S/E or F/E.
- 7) The thesis can be registered independently of the requirements of § 20 [BA] para. s. 2 StuPO.
- 8) If students participate in a double-degree program, these subjects may be taken in Spanish or French.
- 9) Examination prerequisite for IBU2093/2094.

The average grade of the preliminary examination (examination results of the first study section, §17 para. 3 StuPO) is included in the final grade with a weight of 30 credits.







Special Characteristics of BIB

IB students must complete 30 ECTS abroad. Since the 6th semester in Pforzheim consists of 31 ECTS, an additional credit is usually required.

Alternative: Dossier d'études / Estudios Individuales (IBU4090) from the 7th semester is taken in advance + 6 ECTS from the International Specialization. In this case, no additional credits are required.

At least **22.5 ECTS** of the credits taken abroad must be successfully recognized in Pforzheim in order to pass your **semester abroad module**.

You can find more information in the eLearning course "IB Semester Abroad".

https://lms.hs-pforzheim.de/course/view.php?id=2435







Learning Agreement for Non EU Countries

You need these signatures **BEFORE** you go abroad

| Learning A | greement | / Transfer of | (ECTS) | credits | | | updat version | ted on | | |
|---------------------------|---------------------|--|-----------------|---------------|----------------|----------------------|------------------|-------------|---------|-------------------------------|
| Name of student | | | Date of birth | | PI | ace of birth | | | | |
| Sending institution | | ersity (Hochschule Pfor | rzheim), Germ | any | | | | | | |
| Study program at Pforzhe | | | | | | | | | | |
| Faculty/Discipline | Business | O Engineering (| Design | Student's | ID (matriculat | ion no.) | | | | |
| Receiving institution | | | | | | | | | | |
| Study abroad period | Summer 25 | Winter 2025/26 | Summer 2 | 6 Winter | 2026/27 | Summer 27 | Winte | er 2024/25 | | |
| Start of study abroad per | iod | | End of study | abroad period | 1 | | | | | |
| Study program at re | ceivina institutio | on. | | | | | | | | |
| Course title at receiving | | Original credits ECTS credits | Language of | Grade of re- | | and title of accorda | | Approval of | German | 1. Coordinator signa |
| Course title at receiving | Institution | at receiving inst. at receiving in | st. instruction | ceiving inst. | courses at HS | Pforzheim | Pforzheim | coordinator | grade* | 1. Coordinator signo |
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| Sending institution | | | R | eceiving in | stitution / | | | | | |
| we confirm that the above | e outlinea study pr | gram is approved | | | | tlined study prod | ram is appro | ved | | |
| Program Director (Faculty | | Coordinator | | | oor mator (Fa | | itutional coor | | Office) | |
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| 100000 | | | C. | | | | | | | |
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Learning Agreement for Non EU Countries

You need these signatures from your Partner University

| Learning Agreement | / Transfer of (| ECTS) c | redits | & gra | des | X upd | ated sion | | |
|--|---------------------------------------|-----------------|---------------------------------|-------------------|----------------------|-----------|--------------|------------|---|
| Name of student | | Date of birth | | E | lace of birth | | | | In case of lecture changes |
| | versity (Hochschule Pforzi | neim), Germai | ıy | | | | | | please click on the "updated |
| Study program at Pforzheim University Faculty/Discipline Business | O Engineering | Design | Children 1 | ID (matricula | dan wa A | _ | | | version" box. |
| Faculty/Discipline Discipline Discipliness Receiving institution Discipliness Discipli | O Engineering O | Design | Student's 1 | to (matricula | lion no.) | | | | |
| Study abroad period Summer 25 | Winter 2025/26 | Summer 26 | Winter | 2026/27 | Summer 27 | Win | ter 2024/25 | | |
| Start of study abroad period | | End of study at | road period | | | | | | |
| Study program at receiving institut | lon | | | | | | | | Ī |
| | Original credits ECTS credits | | irade of re- | Course number | r and title of accor | | | German | |
| Course title at receiving institution | at receiving inst. at receiving inst. | instruction | eiving inst. | courses at HS | Dformhoim | Pforzheim | coordinator | grade* | |
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Learning Agreement for Non EU Countries

You need this signatures after your semester abroad

| International Programs aaaout@hs-pforzheim.d version: January 2024 | | | | | | | | HS | PF : | | \$ |
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| Director/Associate Dear | arca recurr | Date | Signature | e of Prog. Di | rector/Assoc | iate Dean Date | Sign | nature of o | coordinator | | |







Sample Learning Agreement BIB

International Programs Office aaaout@hs-pforzheim.de Last version: July 2023 Learning Zehra Cetinova 24.07.1999 Name of student Date of birth Place of birth Pforzheim, Germany Sending institution Pforzheim University (Hochschule Pforzheim), Germany Study program at Pforzheim University BWL/International Business 324410 Business Design Faculty/Discipline Engineering Student's ID (matriculation no.) Receiving institution Sabanci University, Istanbul, Turkey Winter 2023/24 Summer 24 Summer 26 ✓ Winter 2024/25 Winter 2025/26 Study abroad period Summer 25 09/2023 01/2024 Start of study abroad period End of study abroad period Study program at receiving institution Course number and title of accordant ECTS at HS Original credits | ECTS credits Language de of re-Appro German Course title at receiving institution at receiving inst. at receiving inst instruction courses at HS Pforzheim Pforzheim grade* ving inst. 1 MGMT 410 Corporate Gov. & Social Response B+ ESR3100 Ethik 5 1.7 6 english 1,3 MGMT 401 Business Strategy 3 6 english GMT3013 Strategisches Managery 3 B+ 3 6 GMT4101 Managementseminar 5 1,7 3 MKTG 406 Brand Management english 1,0 4 MKTG 301 Introduction to Marketing 3 6 IBU3600 WPF Int. Spezialisierung 6 english 5 MGMT 402 Entrepreneurship 3 6 6 1.0 english IBU3600 WPF Int. Spezialisierung GMT3400 Spezielles BWL-Wahlfac 6 1.5 1 +Zusatzleistung 2120 Auslandsmodul den 15 31 Total of original or ECTS credits Zehra Signature of coordinator 30.10.23 Signature of student Sending institution Receiving institution We confirm that the above outlined study program is approved We confirm that the above outlined study program is approved Institutional coordinator (Intl. Office) Program Director (Faculty) Departmental coordinator (Faculty) Institutional coordinator (Intl. Office) Prof. Dr. Kerstin Bremser Name Name Kerstin Deunder Signature Signature 31.10.2023 Date Date Recognition of course achievements Veronique Goehlich *to be filled in by coordinator and/or Program 9.4.24 11.4.24 Director/Associate Dean after return Signature of Prog. Director/Associate Dean Date Signature of coordinator







General Information







Overview of our Partner Universities Worldwide



- more than 100 Partner Universities
- in 50 different countries
- mostly English & native-language lectures







Online Application on Mobility Online

Preferred Destination

- Choose up to 6 partner universities.
- Try to fulfill as many preferences as possible.
- If this is not possible, a list of available spots will be provided.

Online Application

- Select 6 partner universities
- Upload insurance declaration
- Upload B2 language certificate
- Upload transcripts including preliminary bachelor exam grade
- Upload photos



Application deadline

- SS Abroad (31.5. of the previous year)
- WS Abroad (30.11. of the previous year)







Application on the Online Plattform

Language Proficiency

- A B2 certificate is sufficient to apply for a semester abroad placement.
- Language certificate at the partner university: At numerous partner universities, a
 B2 certificate is not sufficient. Therefore, after acceptance, a language test by the
 partner university (see partner database) is required and must be taken.
- The university no longer offers TOEFL preparation courses or TOEFL tests.

For more information use the link below:

https://www.hs-

pforzheim.de/international/studieren_im_ausland/studieren_an_einer_partnerhochschule/sprachnachweise







Selection Process

- 1 Submit your application. Please meet the deadline
- 2 Place allocations –two steps:
 - Places are assigned to students with a mandatory semester abroad and to those with a bachelor degree grade **better than 2.7** (including any international bonus, if applicable).
 - Places are assigned to all other applicants with a bachelor degree grade higher than
 2.7 on the german grading scale.
- 3 You will receive an email with the **link to the selection options** and further information on the next steps (confirmation of study place, scholarships, etc.).

For more information check the link below:

https://www.hs-

<u>pforzheim.de/international/studieren_im_ausland/studieren_an_einer_partnerhochschule/auslandsemester_schritt_fuer_schritt_</u>







GOING ABROAD AS A FREEMOVER







Partner University vs. Free-Mover

Study at a Partner University

- Registration at the partner university is done through Pforzheim University
- Usually no tuition fees
- Credit transfer is simplified through a Learning Agreement









Partner University vs. Free-Mover

Studying as a Free-Mover

- You have to find a foreign university on your own
- You must apply independently to the foreign university
- You are responsible for handling all formalities yourself
- Usually tuition fees apply
- Credit transfer is more complicated and must be carefully reviewed







Partner University vs. Free-Mover

Studying as a Free-Mover

- •Suitable foreign universities are usually those that are internationally accredited and/or ranked well internationally
- •Assessment of the university's suitability by the International Office and Dean Prof. Dr. Thomas Cleff
- •After approval: Fill out the Free-Mover form and submit it to the International Office
- Learning Agreement is supervised by Susanne Glas
- Additional approval from the program's Dean of Studies is required







INTERNSHIP ABROAD







Your path to an internship abroad

Option 1:

" Direct application for advertised positions"

- Internship Abroad
- Application to the advertised positions on the relevant portals, e.g. Jobs & More
- Plenty of positions available with prior experiences

Option 2: "Positions as working student"

- Working at a company alongside your studies (Semesters 1–4)
- Use the internal networks to find an internship abroad
- Students are expected to take initiative
- No need to search on external job portals

Option 3: "Internship in Germany"

- Demonstrating own capabilities during the internship in Germany
- Building internal networks
- Using that network to find a voluntary internship abroad
- Students are expected to take initiative
- Possibility of writing your thesis abroad







Funding

- Erasmus+ (within Europe)
- Baden-Württemberg-Scholarship
- PROMOS (Funding of DAAD)
- Travel Allowance
- HAW International Scholarship
- Scholarships of DAAD
- Foundations
- Auslands-BAföG (Study Avroad Grant also in a vacation semester)
- → See Website of the International Office:

https://www.hs-

pforzheim.de/en/international/translate_to_english_studieren_im_ausland/translate_to_english_studieren_an_einer_partnerhochschule/translate_to_english_foerderung_von_auslandsaufenthalten







Student Support & Contacts

Questions about your application or the selection process?

International Office – Annika Klein

Office: W1.2.13

E-Mail: outgoing@hs-pforzheim.de

Phone: +49 7231 28 6876

Website: https://www.hs-pforzheim.de/international/studieren_im_ausland/



Questions about partner universities and your course planning?

Study Abroad Advisor Pforzheim Business School - Susanne Glas

Office: W2.3.19

E-Mail: <u>businessout@hs-pforzheim.de</u>

Phone: +49 7231 28 6092

Website: https://businesspf.hs-pforzheim.de/international/outgoing









Any Questions?











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Share your memories: #hspf_international







Thanks a lot for your attention!